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SMALL FARM PROGRAM



**United States
Department of
Agriculture**



National Agricultural Library

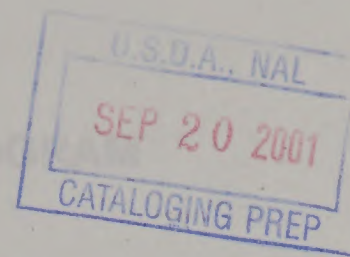


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USDA-CSREES SMALL FARM PROGRAM

Introduction

The Small Farm Program at the U.S. Department of Agriculture-Cooperative State Research, Education, and Extension Service (CSREES), is committed to meeting the needs of the small farm community. The goal of the CSREES small farm program is to improve the income levels, and the economic viability of the small farm enterprises through partnerships with the land grant system, public and private sectors by encouraging research, extension, and education programs that meet the specific needs of small farmers.

Although the viability and survival of small farms is a rural issue in most states, there is still substantial disagreement on the definition of small farms. For example, the traditional use of gross income receipts and size of holdings has been criticized as inappropriate measures. For program purposes, USDA-CSREES refers to small farms as having the following characteristics (as found in the 1981 Farm Bill (Public Law 97-98):

"A small farm is defined as any farm:

- (1) producing family net income from all sources (farm and non-farm) below the median non-metropolitan income of the State;
- (2) operated by a family dependent on farming for a significant though not necessarily a majority of its income; and
- (3) on which family members provide most of the labor and management."

Number and Regional Distribution of Small Farms

The majority of America's farms are small. Nearly 75 percent or 1.4 million of the 1.9 million farms are small. Small farmers hold about one-third of the nation's 946 million acres of farmland. Most small farms are found in the southern United States. The mid west and northeast contain mostly medium sized farms, while the west and mid west contain mostly large farms. According to the 1992 Census of Agriculture, small farms have gross sales of less than \$50,000 in agricultural sales. In sharp contrast, larger farms (sales greater than \$100,000) numbered only 0.3 million, or 17.3 percent of the total, but these farms represented 82.5 percent of all farm sales, and operated 54.5 percent of the farm acreage (1992 Census of Agriculture, Bureau of the Census; Economic Indicators of the Farm Sectors, National Financial Summary, 1993, USDA-ERS).

Funding for Small Farm Programs

These programs are funded through Smith-Lever appropriations (3c) formula as well as special earmarked allocations that authorize USDA to provide these funds to the land grant colleges and universities in the United States and the territories on an annual basis. The 1994 land grant colleges and universities are being linked to our program efforts. These funds are utilized to strengthen programs in areas that will assist small farm families utilize community services, improve financial management, develop markets, assist in estate planning, emphasize on-farm research and demonstration, and prepare family members for employment opportunities.

Joint Program Efforts

The United States Environmental Protection Agency's Division of Agriculture and Ecosystem's Branch entered into an Interagency agreement with the Small Farm Program in USDA-CSREES in 1996. The general purpose of the agreement was to enhance the relationship between the two agencies in fostering compliance assistance information to the agricultural community. Four land grant institutions-Cornell University, Kentucky State University, University of Delaware, and the University of Missouri are recipients of this pilot project award. Goals of the grant include: identification of compliance assistance needs in the agricultural community, and the most effective ways to address those needs; development of and testing of compliance assistance materials directed to the agricultural community; and development and testing of procedures for evaluation and reporting on the effectiveness of compliance assistance to the agricultural community.

USDA agencies work in collaboration with the land grant system, community based organizations, foundations, and others to serve the small farm community.

Small Farm Hotline

This hotline has been established by the Plant and Animal Production, Protection, and Processing Division of USDA-CSREES to give small farmers a much easier access and quicker response time to their questions or information inquiries on small farm issues. There is no cost involved with calling this line. Upon completion of the Small Farm Data Bank, this resource will also be linked to this hotline for your convenience. The toll free number is 1-800-537-8361.

Electronic Mail Access: smallfarm-mg@reeusda.gov

The Small Farm mailing group (smallfarm-mg@reeusda.gov) was established in 1995 under USDA-CSREES-Plant and Animal Production, Protection and Processing Division. This medium is used in exchanging small farm related information, request ideas, share success stories, send in activities' calendar of events, publications, and a whole lot more. Anyone interested in small farm activities is welcome to subscribe.

To subscribe to the small farm mailing group
Send a message to Majordomo@reeusda.gov
In the body, type subscribe smallfarm-mg

To unsubscribe to the small farm mailing group
Send a message to Majordomo@reeusda.gov
In the body, type unsubscribe smallfarm-mg

Website address is :<http://www.reeusda.gov/smalfarm>

Planned Activities

Nine major issue areas were identified at the National Small Farm Conference that was held in Nashville, Tennessee in September, 1996. These areas are: Research and Extension Priorities, Program Impacts and Accountability, Technology Transfer, Environmental Issues, Program Delivery, Marketing Strategies, Economic Opportunities, Social Issues and Small Farm Policy. In an effort to build a strong National Small Farm Program for USDA-CSREES and the land grant system, subcommittees consisting of the public and private sectors including farmers and non-governmental organizations are being formed to address the outlined issues in their entirety, and develop recommendations for the System. Some of the outcomes expected from these follow-ups are:

1. Establish a National Small Farm Database-- a bibliographic database of small farm research, education, and extension materials
2. Establish measurable impact model to assist small farm contacts report accomplishments in quantifiable terms
3. Create a National Directory of Small Farm Contacts
4. Create a National Directory of Farm Marketing Experts
5. Create a National Directory of Pick-Your-Own operations

The Office for Small Scale Agriculture under Bud Kerr who retired in January, 1997, has been merged with the Small Farm Program. All the services that were provided by the Office for Small Scale Agriculture will continue to be delivered by the Small Farm Program which is housed under the Plant and Animal Production, Protection, and Processing Division of CSREES.

National Plan for Small Farms

At an April 16-17, 1997 meeting in Washington, DC., small farm professionals and experts from the land grant system, CSREES, other USDA agencies, met to develop a National Plan for Small Farms for CSREES and the land grant system. Implementation strategies, goals for research, education, and extension, and expected impacts were outlined.

Newsletter

The Small Scale Agriculture Today's newsletter has been merged with the Small and Part Time Farms' newsletter, to an entirely new stand-alone newsletter that will serve the readership needs of the land grant universities, public and private sectors, including the small farm communities nationwide (current readership is 25,000).

Call toll free: 1-800-583-3071 to subscribe to the small farm digest or write to:
Small Farm Digest, Stop 2220, USDA-CSREES, 868 Aerospace Center,
901 D Street, SW, Washington, DC 20250; Fax: 202-401-5179

Publications

- The series on "Getting Started in Farming" are:
Getting Started in Farming; Mostly On Your Own; Part-Time or Small Farms;
So You Have Inherited A Farm; Via The Home Farm.
- Small is Bountiful
- Getting Started in Farming On A Small Scale (USDA Publication)
- Overview of Small Farm Programs at the Land Grant Colleges and Universities
- Directory of State Extension Small Farm Contacts

- Directory of State Extension Small Farm Contacts
- Small Farm Digest, a quarterly publication
- Proceedings of the National Small Farm Conference (1996)
- Getting Help for Your Small Farm from USDA
- Brochure on Small Farm Program

- Factsheets on:

Aquaculture, asparagus, beekeeping, blueberries, brambles, American Ginseng, specialty corn, angora goats, cashmere goats, dairy and meat goats, specialty flowers, foliage plants, earthworm production, exotic fruits, herbs, exotic livestock, mushrooms, shiitake mushrooms, specialty mushrooms, northern nuts, organic farming, peppers, specialty potatoes, poultry, pumpkins, sheep, strawberries, specialty vegetables, wildflowers, and woodlots.

To obtain any of the listed items, write to the:

Small Farm Program, USDA-CSREES

Plant and Animal Production, Protection, and Processing Division

Stop 2220, 901 D Street, S.W, 868 Aerospace Center

Washington, DC 20250; Toll free number: 1-800-583-3071

Fax: 202-401-5179; Website: <http://www.reeusda.gov/smalfarm>

USDA-CSREES/PAPPP Small Farm Contacts:

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Small Farm Digest
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E-mail: solson@reeusda.gov

For any programmatic questions concerning the small farm program in USDA-CSREES, please write or call:

Denis Ebodaghe, Ph.D.
National Program Leader, Small Farms,
USDA-CSREES, Stop 2220
868 Aerospace Center, 901 D Street, SW,
Washington, DC 20250-2220
Phone: 202-205-0467,
Fax: 202-401-5179,
E-mail: debodaghe@reeusda.gov

*USDA AGENCIES---SMALL FARM CHARACTERISTICS/DEFINITIONS

*On May 15, 1997, I called a meeting of the USDA agencies with small farm programs or with information that will benefit the small farm community. The objective of this meeting was to address the importance of having a USDA small farm definition. Majority of the group in attendance agreed that it was not possible to arrive at a USDA small farm definition, since each agency has a varied definition based on program emphasis. It was agreed upon that each agency will submit its small farm characteristics for dissemination. Please note that submissions from all USDA agencies were not available at the time of publication.

BY: DENIS EBODAGHE, National Program Leader, Small Farms, USDA-CSREES, Washington, DC

Toll free: 1-800-583-3071, E-mail: debodaghe@reeusda.gov

ECONOMIC RESEARCH SERVICE

The Economic Research Service (ERS), recognizing the diversity in farming today, uses a broad definition of family farms and then examines the different types of family farms.

Family farms. The ERS definition of family farms includes all farms, except farms with hired managers and farms organized as nonfamily corporations or cooperatives. The included farms are closely held (legally controlled) by their operator and the operator's household. The households of the excluded farms have limited say over the distribution of their farms' net income or equity. Less than 2 percent of all U.S. farms are excluded using this definition. Using a more restrictive definition of family farms presents problems. Excluding farms based on hired labor, total labor, share of labor provided by the family, contracting arrangements, or tenure tends to eliminate larger farms. Excluding such farms makes sense only if the focus is *small* family farms.

Small farms. ERS generally uses \$50,000 in farm sales as the dividing line between small and large farms. Small, or noncommercial, farms have sales less than \$50,000. Noncommercial farms account for about three-fourths of U.S. farms. Large, or commercial, farms have sales of \$50,000 or more. ERS occasionally examines farms with sales less than \$10,000 to identify very small farms that are residential in nature. About half of U.S. farms have sales less than \$10,000.

Limited opportunity farms. Farms with sales less than \$100,000, farm assets less than \$150,000, and household income less than \$20,000. About 9 percent of U.S. farms meet the criteria for limited opportunity farms.

Sales classes used in *Annual Family Farm Report*. To examine differences by size of farms, ERS uses the following sales classes:

- Noncommercial farms (less than \$50,000 in sales)
- Commercial (greater than \$50,000 in sales)
- Small (\$50,000 to \$99,999 in sales)
- Lower medium (\$100,000 to \$249,999 in sales)
- Upper medium (\$250,000 to \$499,999 in sales)
- Large (\$500,000 to \$999,999 in sales)
- Super large (\$1,000,000 or more in sales)

Other definitions may be used in ERS, depending on the research question. For example, the recent ERS report on crop insurance needs of small farms used a definition of small farms based on the Federal Crop Insurance Reform Act.

Contacts: Bob Hoppe, 202-501-8308; Janet Perry 202-219-0803;
and Cheryl Steele, 202-219-0793

FOOD AND CONSUMER SERVICE

Women, Infant and Children (WIC) Farmers' Market Nutrition Program (FMNP) definitions pertaining to small farms and farmers. The FMNP does not have a definition for "small farms." It does define the following pertaining to small farms and farmers.

Farmer means an individual authorized to sell produce at participating farmers' markets. Individuals who exclusively sell produce grown by someone else, such as wholesale distributors, cannot be authorized to participate in the FMNP. The term "farmer" shall mean "producer." A participating State agency has the option to authorize individual farmers or farmers' markets.

Farmers' Market means an association of local farmers who assemble at a defined location for the purpose of selling their produce directly to consumers. In cases where recipient access to farmers' markets is an issue, with prior Food and Consumer Service (FCS) approval, this definition may be expanded to include farmstands at which authorized farmers sell their produce.

Farmstand means a location at which a single, individual farmer sells his/her produce directly to consumers. This is in contrast to a group or association of farmers selling their produce at a farmers' market. With prior FCS approval, through the State Plan process, a State agency may authorize a farmstand or a nonprofit organization operating a farmstand to participate in the FMNP where necessary to ensure adequate recipient access to farmers' markets.

Contact: Debbie Whitford, 703-305-2730

NATURAL AGRICULTURAL STATISTICS SERVICE

A **farm** is defined as "any establishment from which \$1,000 or more of agricultural products were sold or would normally be sold during the year." Government payments are included in sales. Institutional farms, experimental and research farms, and Indian Reservations are included as farms. To be considered a farm, the place must be operating on June 1. Places with all their acreage enrolled in set aside or other government programs are considered set operating.

Land in farms is all land operated by farms as of June 1. It includes crop and livestock acreage, wasteland, woodland, pasture, land in summer fallow, idle cropland, and land enrolled in the Conservation Reserve Program and other set aside or commodity acreage programs. It excludes public, industrial, and grazing association land and nonagricultural land. It excludes all land operated by establishments not qualifying as farms.

Economic sales classes are based on the gross value of sales, which includes sales of agricultural products such as crops, livestock, horses (excluding pleasure horses), honey, furs, fish, nursery and greenhouse products, rabbits, etc. Government payments from the previous year are also included.

Contact: Bob Milton, 202-720-3570

NATURAL RESOURCES CONSERVATION SERVICE

On August 8, 1990 then Acting Chief of Soil Conservation Service (now the Natural Resources Conservation Service) issued a directive that was filed in the General Manual titled 180-GM, Part 406. The directive is as follows:

\$406.00 Purpose

This section outlines the Soil Conservation Service (SCS) policy on making conservation technical assistance and other resources of the agency more accessible to Limited Resource Farmers (LRF's).

\$406.01 Definition

Limited Resource Farmers is a term used to describe those farmers who, when compared to other farmers and farm operations in a given geographic area, such as a state, county, or project, have distinct disadvantages in obtaining U. S. Department of Agriculture's (USDA) program assistance.

\$406.02 Characteristics

Limited Resource Farmers have one or more of the following characteristics:

- (a) Gross farm sales average \$40,000 or less in each of the last 3 years, and there is no non-farm income.
- (b) Total household net income, farm and non-farm, is 75 percent or less of the non-metropolitan median income level for the state or county.
- (c) Lack of access to capital, labor, or equipment
- (d) Farm or ranch size is significantly smaller than average size
- (e) Social, cultural, customs or language barriers, minimal awareness of USDA programs, limited management skills, the level of formal education is below the county average or undereducated, and are less likely to take business risks and adopt new technology.

\$406.03 Policy

(a) SCS will make special efforts to increase limited resource farmers accessibility for technical and financial assistance through ongoing USDA programs to enhance their soil, water and related resources. These efforts will ensure that limited resource farmers have the opportunity to participate in all SCS programs, and receive technical assistance in developing and applying conservation plans required to gain or maintain their eligibility for USDA program benefits.

(b) SCS's special efforts to increase participation of limited resource farmers and ranchers in USDA/SCS programs is based on an imperative to be fair in providing program access.

\$406.10 Legal Authorities

The Agricultural Credit Act of 1987 (NR 3030, PL 100-233), Section 622 requires the Secretary of Agriculture to maintain a Limited Resource Farmer Initiative in carrying out USDA programs.

Contacts: Jimmy Fuller, 202-690-0851; Charles Whitaker, 202-720-6078

RISK MANAGEMENT AGENCY

Who are the limited Resource Farmers? Limited Resource Farmers are defined by Risk Management Agency (RMA) as farm operators having less than \$20,000 in income from all sources in the previous 2 years. While not all socially disadvantaged and small farms fall into this income category, the term "limited resource" loosely refers to these types of farms as well as to limited-opportunity farm households.

A socially disadvantaged group is defined by the 1987 Equal Credit Opportunity Act as one whose members have been subjected to racial, ethnic, or other forms of prejudice because of their membership in the group. USDA defines women, African Americans, American Indians and Alaskan Natives (Native Americans), Asians and Pacific Islanders, and Hispanics as socially disadvantaged groups. Data presented on these groups were obtained from the 1992 Census of Agriculture.

Contact: Bill Buchanan, 202-418-9077

FARM SERVICE AGENCY

Cosigner. A party who joins in the execution of a promissory note to assure its repayment. The cosigner becomes jointly and severally liable to comply with the terms of the note. In case of an entity, the cosigner cannot be a member, partner, joint operator, or stockholder of the entity. (Revised 03-24-97, SPECIAL PN.)

Family farm. A farm which:

- a. Produces agricultural commodities for sale in sufficient quantities so that it is recognized in the community as a farm rather than a rural residence. Provides enough agricultural income by itself, including rented land, or together with any other dependable income, to enable the borrower to:
 1. Pay necessary family and operating expenses;
 2. Maintain essential chattel and real property; and
 3. Pay debts.
- b. Is managed by:
 1. The borrower, when a loan is made to an individual.
 2. The members, stockholders, partners, or joint operators responsible for operating the farm when a loan is made to a cooperative, corporation, partnership, or joint operation.
- c. Has a substantial amount of the labor requirements for the farm enterprise provided by: (Revised 03-24-97, SPECIAL PN.)
 1. The borrower and family members for a loan made to an individual.
 2. The members, stockholders, partners, or joint operators responsible for operating the farm, along with the families of these individuals, for a loan made to a cooperative, corporation, partnership, or joint operation.
- d. May use a reasonable amount of full-time hired labor and seasonal labor during peakload periods.

Farm. A tract or tracts of land, improvements, and other appurtenances considered to be farm property which is used or will be used in the production of crops or livestock. Including the production of fish under controlled conditions, for sale in sufficient quantities so that the property is recognized as a farm rather than a rural residence. It may also include a residence which, although physically separate from the farm acreage, is ordinarily treated as part of the farm in the local community.

Feasible plan. A feasible plan is a plan based upon the applicant/borrower's records that show the farming operation's actual production and expenses. These records will be used along with realistic anticipated prices, including farm program payments when available, to determine that the income from the farming operation, along with any other reliable off farm income, will provide the income necessary for an applicant/borrower to at least be able to:

- a. Pay all operating expenses and all taxes which are due during the projected farm budget period;
- b. Meet necessary payments on all debts; and (Revised 03-24-97, SPECIAL PN);

- c. Provide living expenses for the family members of an individual borrower or a wage of the farm operator in the case of a cooperative, corporation, partnership, or joint operation borrowers which is in accordance with the essential family needs. Family members include the individual borrower or farm operator in the case of an entity, and the immediate members of the family who reside in the same household.

Financially viable operation. A financially viable operations is one which, with FSA assistance, is projected to improve its financial condition over a period of time to the point that the operator can obtain commercial credit without further direct or guaranteed assistance. Such an operation must generate sufficient income to: meet annual operating expenses and debt payments as they become due, meet basic family living expenses to the extent they are not met by dependable nonfarm income, provide for replacement of capital items, and provides for long-term financial growth. (Revised 03-24-97, SPECIAL PN.).

Contact: Cliff Herron, 202-720-7619

COOPERATIVE STATE RESEARCH, EDUCATION AND EXTENSION SERVICE

SMALL FARM PROGRAM

Any small farm definition should be "loosely defined that no groups, entities, or program initiatives will be at a disadvantage". Characteristics should be listed rather than a definition due to differences in program focus by region, state, or agency directives.

For program issues, USDA-CSREES Small Farm Program uses a USDA definition of a small farm (as of 1979); same definition as in the 1981 Farm Bill (Public Law 97-98) which states the following:

- Family net income from all sources (farm and nonfarm) is below the median non-metropolitan income of the state,
- The family is dependent on farming for a significant, though not necessarily a majority, of its income, and
- Family members provide most of the labor and management.

References: Data collected by ESCS, Carlin and Crecink, 1979; Research, Extension and Higher Education for Small Farms, Report of the Ad Hoc Committee on Small Farms of the Joint Council on Food and Agricultural Sciences, Dec. 1979.

Contact: Denis Ebodaghe, 202-205-0467

SUSTAINABLE AGRICULTURE

Food, Agriculture, Conservation, and Trade Act of 1990 (FACTA)

Sustainable agriculture was defined in Public Law 101-624, Title XVI, Subtitle A, Section 1683, Government Printing Office, Washington, DC, NAL KF 1692.831 1990. Under that law, "the term sustainable agriculture means an integrated system of plant and animal production

- a. satisfy human food and fiber needs;
- b. enhance environmental quality and the natural resource base upon which the agricultural economy depends;
- c. make the most efficient use of nonrenewable resources and on-farm resources and integrate, where appropriate, natural biological cycles and controls;
- d. sustain the economic viability of farm operations; and
- e. enhance the quality of life for farmers and society as a whole.”

Contact: Robert Meyers, 202-720-5203

OFFICE OF CIVIL RIGHTS

- 1. Small or limited resource farmer means a farmer or rancher who operates a farm or ranch of below average size in the state or county for the type of commodity grown
- 2. and who:
 - a. Has household net income of 50% below the non-metropolitan median income for his or her state or county or
 - b. Can be identified as a member of a socially disadvantaged group.
- 3. A socially disadvantaged group means a group whose members have been subjected to racial or ethnic prejudice or cultural bias because of their identity as members of a group without regard to their individual qualities. Black Americans, Hispanic Americans, Native Americans, and Asian Pacific Americans are among the groups considered to fall within this definition.

Contact: Charles Whitaker; 202-720-6078

OUTREACH AND ASSISTANCE FOR SOCIALLY DISADVANTAGED FARMERS AND RANCHERS PROGRAM

Socially disadvantaged farmer or rancher. A farmer or rancher who is a member of a socially disadvantaged group.

Socially disadvantaged group. This term is defined in section 2501 as a group whose members have been subjected to racial or ethnic prejudice because of their identity as members of a group without regard to their individual qualities. Socially disadvantaged groups consist of Women, African-Americans, Native Americans, Alaskan Natives, Hispanics, Asians, and Pacific Islanders. This definition was modified by the Agricultural Credit Improvement Act of 1992 to include gender in the definition of a socially disadvantaged group for targeted assistance.

Contact: John Just-Buddy, 202-690-1890

FOOD, FAMILY & FUN

Food, Family & Fun has been produced by Team Nutrition to help you provide healthful, affordable meals at home, and to answer your children's questions about food and health in fun and entertaining ways. Included is a comprehensive resources section on where to find farmers' markets in your area, to a listing of local cooperative extension specialists.

Cost \$12, order #001-000-04627-6

To obtain a copy of this book, call, 202-512-1800; or write to: Superintendent of Documents Government Printing Office Washington, DC 20402



A QUICK CONSUMER GUIDE TO SAFE FOOD HANDLING LABELS

Even experienced shoppers and cooks can use a little extra help handling perishable meat and poultry products. This brochure gives a quick consumer guide to safe food handling labels. The "Whys" behind the safe food handling labels discussed include: how not to spread bacteria in the kitchen, cooking temperatures, and how to handle leftovers.

For more information on safe food handling, or to obtain a copy of this brochure, call USDA's Meat and Poultry hotline on 1-800-535-4555; ask for Home and Garden Bulletin #254

A Quick Consumer Guide to Safe Food Handling Labels



LANDOWNING--COLORADO STYLE

Some of the topics discussed in this booklet include soils and buildings, how to control weeds on your property, tips on preventing water pollution, keys to a healthy riparian area; does your property have a wetland?; components of a forage management program; protecting your home from wildfire, preserving wildlife habitat; land management planning and implementation.

To obtain a copy of this booklet, write to:
the Colorado Association of Soil Conservation Districts, 3000 Youngfield St.
Lakewood, CO 80215;
Phone: 303-232-6242

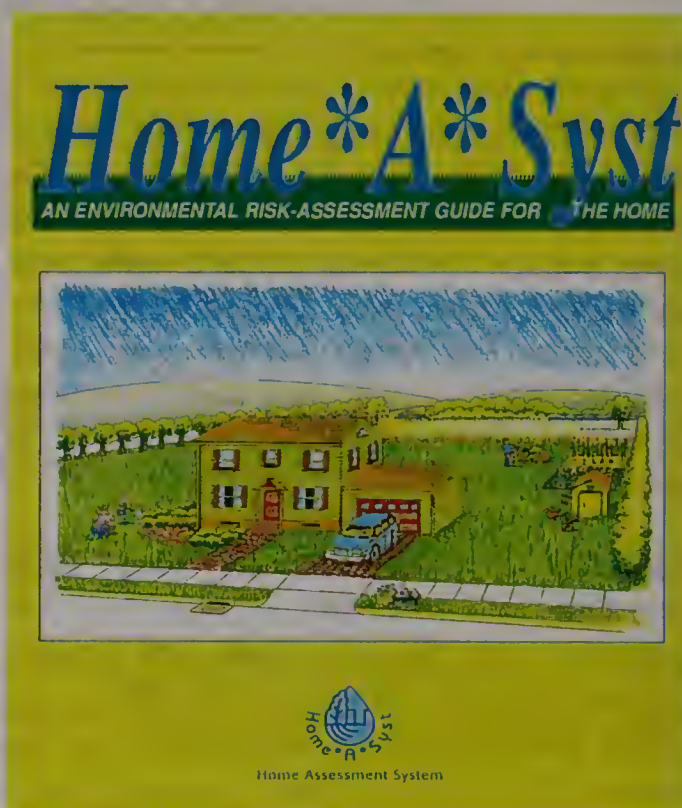


HOME*A*SYST

Topics discussed include: protecting water quality around your home, stormwater management, drinking water well management, lead in and around the home, yard and garden care, and management of household waste.
Cost: \$8.00 plus \$3.50 for shipping and handling.

To order, contact:

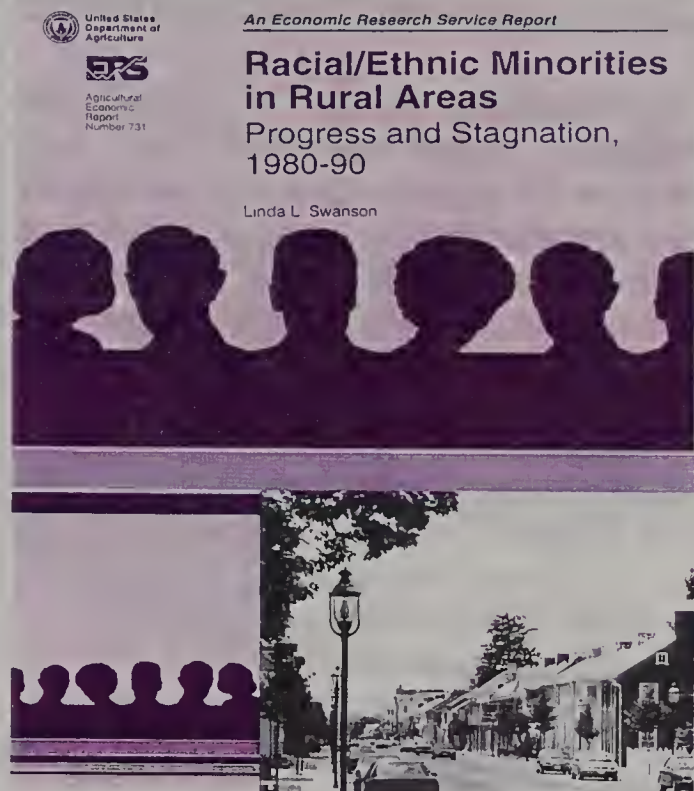
The Northeast Regional Ag. Engineering Service, 152 Riley-Robb Hall,
Ithaca, NY 14853
Phone: 607-255-7654
Fax: 607-254-8770
E-mail: NRAES@CORNELL.EDU



RACIAL/ETHNIC MINORITIES IN RURAL AREAS

Rural minorities lag behind rural Whites and urban minorities on many crucial economic and social measures. This report (149 pp) examines rural Black, Hispanic, Native American, Asian, and Pacific Islander populations, and their economic well-being in the 1980s. Results showed considerable diversity among groups in the characteristics that were associated with poor economic outcomes.

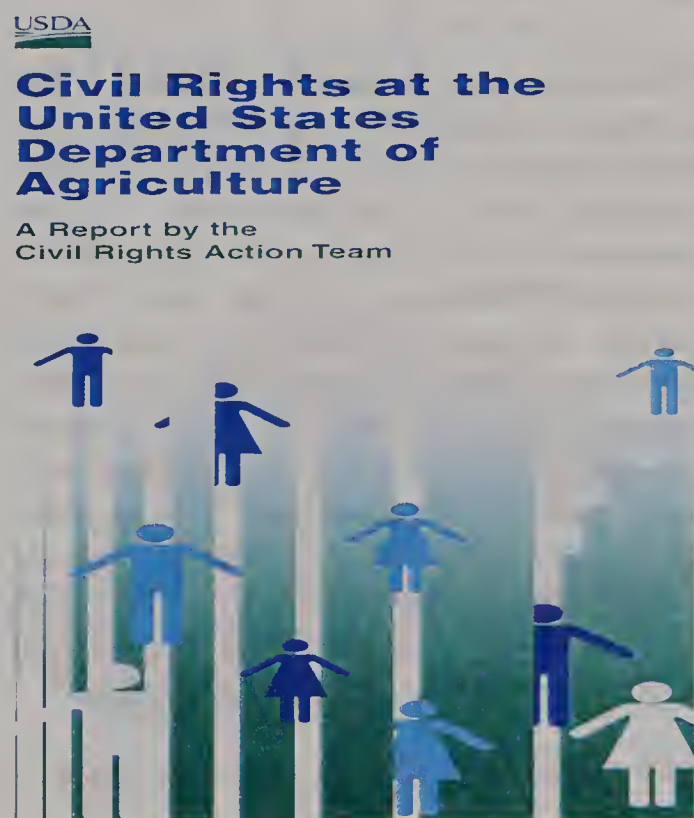
To order a copy of this report, call toll free:
1-800-999-6779, and ask for
Publication #AER-731, cost: \$15



CIVIL RIGHTS AT THE UNITED STATES DEPARTMENT OF AGRICULTURE

This is the report of the Secretary of Agriculture, Dan Glickman--Civil Rights Action Team. It is the result of an audit of civil rights' issues facing the U.S. Department of Agriculture in 1997 in both program delivery and employment. It contains findings and recommended actions that can be taken to remedy many of the long-standing problems plaguing the Department and weakening its credibility among customers and employees alike.

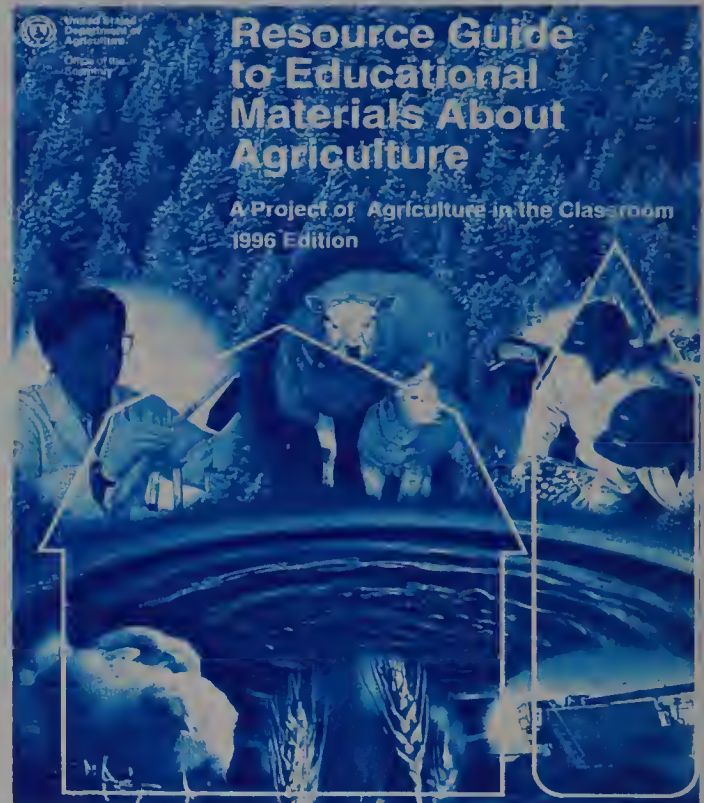
To obtain a copy of this report at no cost, call toll free 1-800-588-8004,
TDD 1-800-411-0854



RESOURCE GUIDE TO EDUCATIONAL MATERIALS ABOUT AGRICULTURE

This Resource Guide to Educational Materials About Agriculture can help teachers bring more about agriculture into their classrooms. It provides a listing of materials relating to agriculture available from private and public sources. Some of the materials indexed are: agriculture and history, agricultural economics and society, careers, nutrition and food safety, and materials with guides for teachers. (112 pages) -- no cost.

To obtain a copy, write to:
The Agriculture in the Classroom,
3920 South Building, 1400 Independence
Ave, S.W. Washington, DC 20250
Phone: 202-720-7925



GETTING HELP FOR YOUR SMALL FARM FROM USDA

This brochure provides information to small or limited resource farmers/ranchers and their advocates on some of the services available from USDA agencies. These services are provided by the Agricultural Research Service; Animal and Plant, Health Inspection Service; Cooperative State Research, Education, and Extension Service; Farm Service Agency; Forest Service; Food and Consumer Service, and the Natural Resources Conservation Service. This brochure gives readily accessible information on available services by highlighting pertinent information in each program.

Call: 1-800-583-3071 to receive a copy.



HOW TO BUY FRESH VEGETABLES

In nearly every U.S. supermarket, today's consumer can find an abundant supply of fresh vegetables year-round. Fresh vegetables add color and variety to any meal. This brochure describes wholesomeness, quality, nutritive value, convenience, methods of use, and informative labeling as some of the points to consider when purchasing fresh vegetables.

To receive a copy of this brochure, write to:
USDA-Ag. Marketing Service
3510 South Building
P.O. Box 96456
Washington, DC 20090-6456

How to Buy

FRESH VEGETABLES



United States
Department of
Agriculture

PREPARED BY
Agricultural
Marketing
Service

Home and
Garden Bulletin
Number 258

HOW TO BUY FRESH FRUITS

This 26-page brochure describes the points to consider when buying fresh fruits. Wholesomeness, quality, nutritive value, convenience, methods of use, and informative labeling, are some of the points to consider when purchasing fresh fruits. What to look for such as ripeness, good color, freedom from bruises, skin punctures, and decay are described. There is an alphabetical listing of fruits designed as a reference to assist consumers shop more intelligently.

To receive a copy of this brochure, write to:
USDA-Ag. Marketing Service
3510 South Building, P. O. Box 96456
Washington, DC 20090-6456

How to Buy

FRESH FRUITS



United States
Department of
Agriculture

PREPARED BY
Agricultural
Marketing
Service

Home and
Garden Bulletin
Number 260

HOW TO BUY POTATOES

Potatoes are one of the top 20 vegetables consumed in the United States. In fact, each American eats nearly 50 pounds of potatoes each year--- boiled, baked, roasted, fried, scalloped, creamed, stuffed, and even raw. The potato's versatility is limited only by the cook's imagination. This pamphlet discusses wholesomeness, nutritive value, quality, informative labeling, growing and marketing, types of potatoes, what to look for, what to avoid, handling and storage tips, and how to prepare potatoes for cooking.

To receive a copy of this brochure, write to:
USDA-Ag. Marketing Service, 3510 South Building, Washington, DC 20090-6456

How to Buy POTATOES



United States
Department of
Agriculture

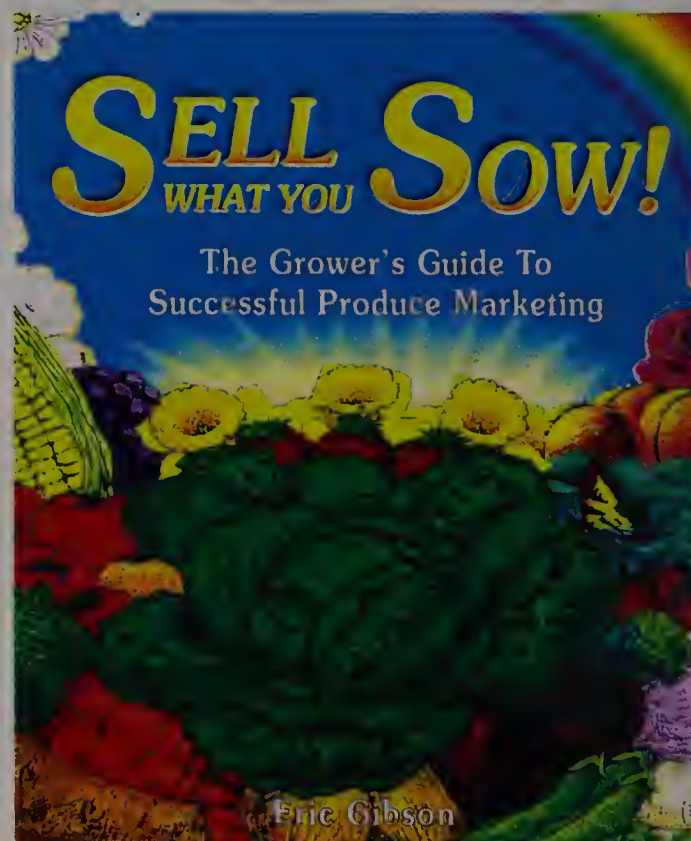
PREPARED BY
Agricultural
Marketing
Service

Home and
Garden Bulletin
Number 262

SELL WHAT YOU SOW

Why grow the good crop if you can't sell it at a profit? This 304-page book -- *Sell What You Sow!* delivers the kind of hands-on information you need to sell what you grow. Whether you are a market gardener, small or medium-scale farmer, back-to-the-land homesteader, or part or full-time grower, this is the book that shows you how to make profits in produce! Topics such as getting started, direct to consumer marketing, marketing skills, specialty food products, business matters, promotion and others are discussed.

To order this book, write to: New World Publishing, 3085 Sheridan St. Placerville, CA 95667; Phone: (916) 622-2248

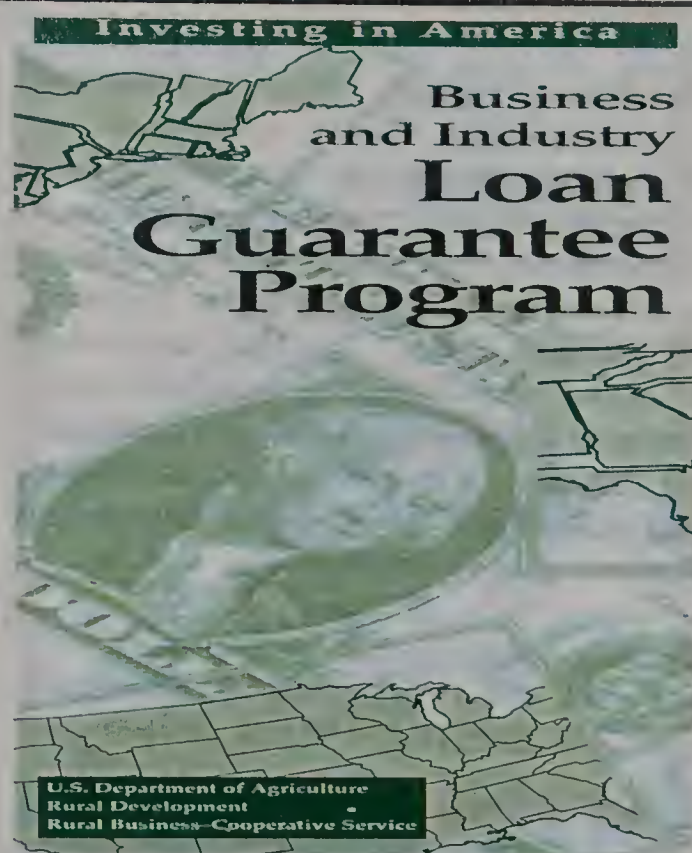


LOAN GUARANTEE PROGRAM

This brochure describes the loan guarantee program in USDA-Rural Development. The program's purpose is to create and maintain employment and improve the economic and environmental climate in rural communities. Loan guarantees are limited to a maximum of \$10 million per borrower, although the Rural Business Cooperative Service Administrator can grant up to \$25 million.

For more information contact the Rural Development field office. Visit the Rural Business Cooperative Service's home page on the Internet:

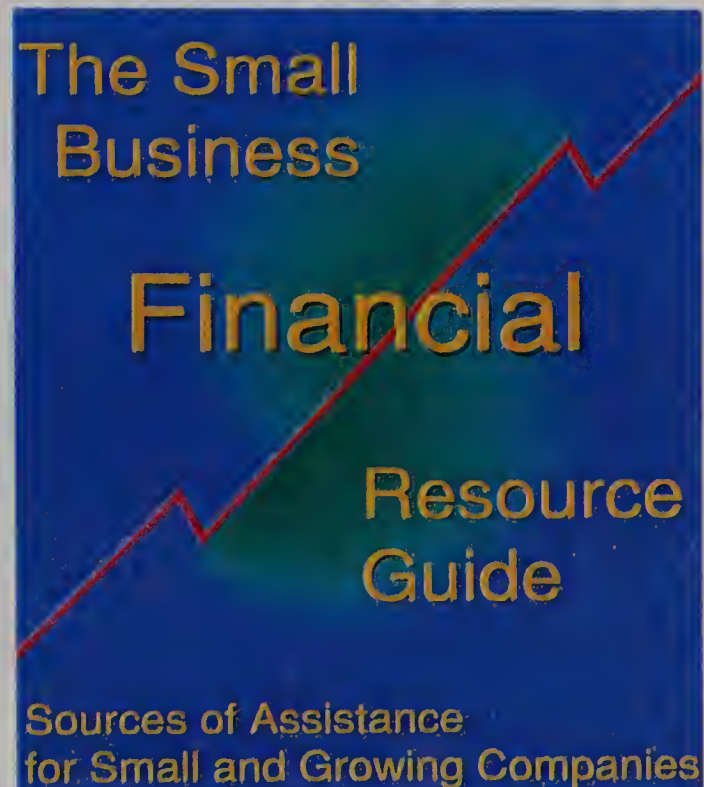
<http://www.rurdev.usda.gov/agency/rbcds/html/rbcdhome.html>



SMALL BUSINESS FINANCIAL RESOURCE GUIDE

This 151-page book is a guide to resources and business financing. Topics discussed include: business planning and financial success, including why businesses fail and how to use your business plan to get a loan; selected sources of federal financing for short and long-term needs; state-by-state directory of programs and assistance funded or delivered primarily at the state and local levels; private sector and on-line sources of financial assistance are described.

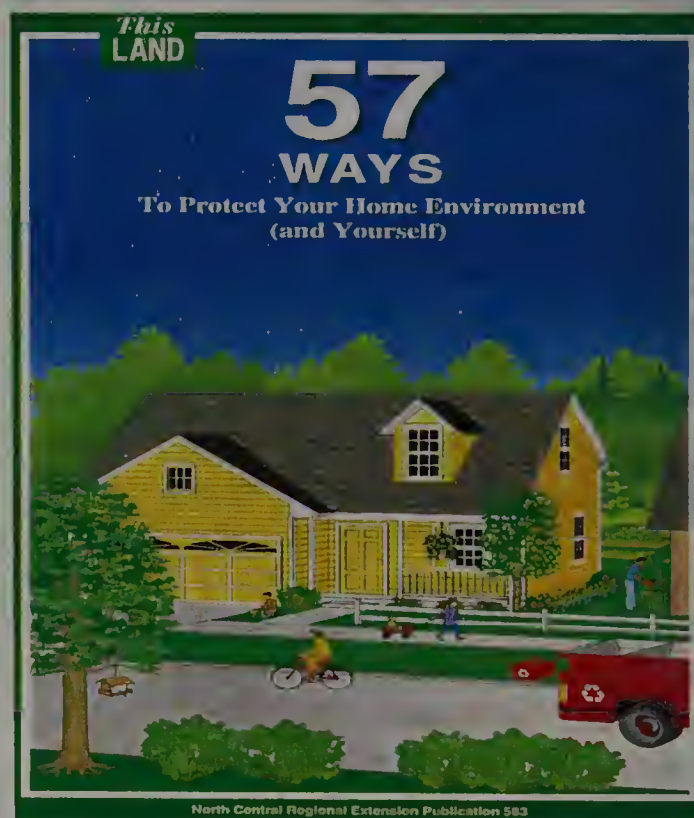
For a free copy of this book, contact:
Small Business Center, U. S. Chamber of Commerce,
1615 H Street, NW,
Washington, DC 20062; 202-463-5503



57 WAYS TO PROTECT YOUR HOME ENVIRONMENT

Pesticides, radon, lead, asbestos, hazardous waste. These words make for eye-catching headlines. But exactly how concerned do you need to be about such contaminants around the home? And what should you do to keep your home, yourself, and your family safe? This book addresses these and other issues. It describes ways to create a landscape, efficient pesticide use, recycle and dispose of household and yard waste, and how to save money by conserving energy and water.

To order a copy of this book, contact:
University of Illinois Information Services
69-BK Mumford Hall, 1301 W. Gregory Dr.
Urbana, IL 61801; Phone: 217-333-2007

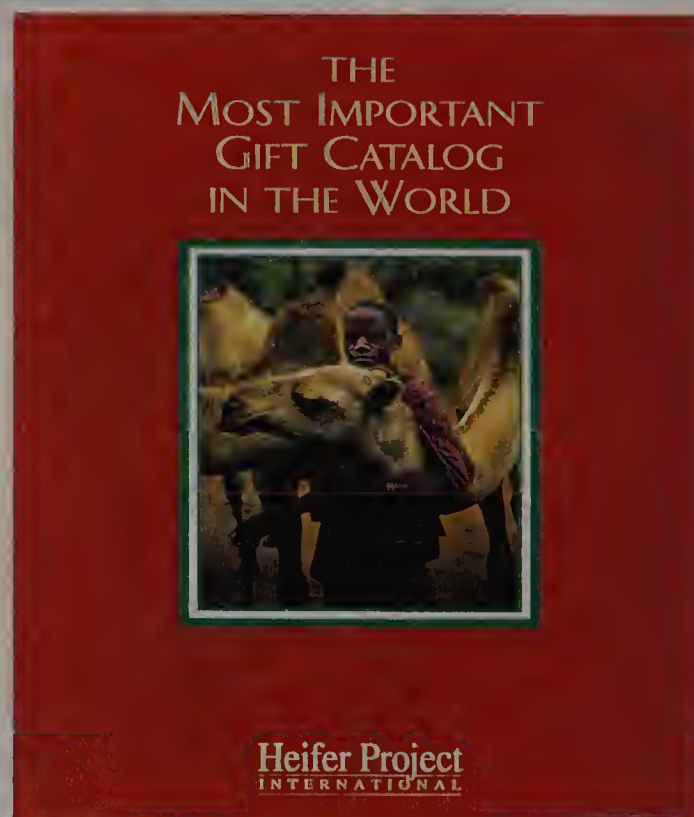


HEIFER PROJECT INTERNATIONAL

Since 1944, Heifer Project International (HPI) has provided food and income producing animals and training to more than 1 million families in 110 countries. This 26-page brochure describes HPI projects in the United States and several other countries.

Whether through camels in India, llamas in Bolivia or chickens in China, the gift of HPI animals helps hungry people feed themselves, earn income and care for the environment.

For more information, write to: HPI,
P.O. Box 808, Little Rock, AR 72203
or call toll free: 1-800-422-0474



SMALL FARMS: SUCCESS STORIES/IMPACTS

State Specialists submitted the success stories/impacts that made compiling this 37-page report a possibility. This report was shared at the National Small Farm Conference, and it is an attempt to explore the prospects of documenting program impacts and accountability. The success stories/impacts were collected through 1995 from 12 states. We hope to strategize in the near future, the types of indicators that impacts can be measured against in relation to program endeavors.

For a copy of this report, write to: The Small Farm Program, USDA-CSREES, Stop 2220, 901 D Street SW, Washington DC 20250; Toll free: 1-800-583-3071



SUSTAINABLE AGRICULTURE

This directory with its 723 entries puts at your fingertips, the sustainable agriculture expertise of nearly 1,000 individuals and more than 200 organizations in all 50 states, the District of Columbia and two U.S. territories. Alphabetically state by state, the individuals and organizations in the directory reveal their special skills and knowledge about sustainable agriculture—crop, forage and livestock production, soil and water management, marketing, organics, pest control, irrigation, etc.

To order a copy of this directory, write to: Sustainable Agriculture Publications, Hills Bldg., Room 12, Univ. of Vermont, Burlington, VT 05405; ph: 802-656-0471

SUSTAINABLE AGRICULTURE Directory of Expertise

3RD EDITION

*Profiles of more than 700 organizations
and individuals who can help you meet your
farming stewardship and profitability goals*

 SUSTAINABLE
AGRICULTURE
NETWORK

A publication of the Sustainable Agriculture Network
with funding by the Sustainable Agriculture Research
and Education program of the CSREES,
U.S. Department of Agriculture

COMMERCIAL WATERMELON PRODUCTION

This bulletin (35 pp) provides information to assist growers in improving the profitability of watermelon production. The twelve watermelon topics covered are: culture, soils and fertilizer management, transplants, plastic mulch, diseases, insect management, sprayers, irrigation, weed control, harvest and handling, production costs, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service,
University of Georgia, Athens, GA 30602
Phone: 706-542-1861
Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

COMMERCIAL WATERMELON PRODUCTION



Cooperative Extension Service / The University of Georgia College of Agriculture / Athens

COMMERCIAL PEPPER PRODUCTION

This publication (35 pp) is comprised of 13 topics on pepper. Information provided will assist growers improve the profitability of pepper production. Topics discussed include: transplant production, irrigation, physiological problems, lime and fertilizer management, sprayers, diseases, insect management, weed control, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service
University of Georgia, Athens, GA 30602
Phone: 706-542-1861; Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

Commercial Pepper Production



COOPERATIVE EXTENSION SERVICE / THE UNIVERSITY OF GEORGIA COLLEGE OF AGRICULTURE / ATHENS

STRUCTURAL AND FINANCIAL CHARACTERISTICS OF U.S. FARMS, 1993

This 104-page report uses statistics from USDA's 1993 Farm Costs and Returns Survey. Information presented include: structural characteristics of farm operations, farmland ownership and use, farm finances, characteristics of farm operators, and linkages between farm operators and their communities. The report also discusses that commercial farms (gross sales of \$50,000 or more) made up 27 percent of all farms but accounted for 90 percent of gross sales.

To obtain a copy of this report, write to:
ERS-NASS, 341 Victory Drive, Herndon,
VA 20170-5217; Order #AIB-728
Cost: \$12, Toll free: 1-800-999-6779;



An Economic Research Service Report

Structural and Financial Characteristics of U.S. Farms, 1993

18th Annual Family Farm
Report to Congress

Robert A. Hoppe, Robert Green, David Banker,
Judith Z. Kalbacher, & Susan E. Bently



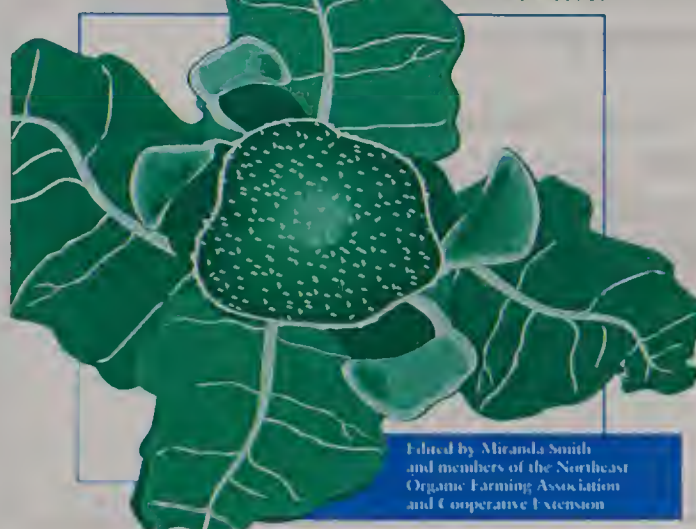
THE REAL DIRT

This 264-page book is a compilation of the acquired wisdom and experience of organic and sustainable farmers from throughout the Northeastern United States. Some of the topics discussed include: what makes a farm organic?; compost and manure; vegetables, herbs, tree fruit production; and marketing your products.

To order this book, (cost \$13.95)
write to:
Sustainable Agriculture Publications
Room 12, Hills Bldg, University of Vermont,
Burlington, VT 05405
Phone: 802-656-0471
Fax: 802-656-4656

The Real Dirt

Farmers Tell About Organic and Low-Input Practices in the
Northeast



PROCEEDINGS OF THE NATIONAL SMALL FARM CONFERENCE

On September 10-13, 1996, nearly 300 participants from the land grant system, farms, public and private sectors attended this conference. The proceedings include records of addresses and discussions that focused on the 1996 Farm Bill; national policy for small farms; technology transfer, environmental issues; program delivery; research and extension priorities; program impacts and accountability; marketing strategies; economic opportunities; and social issues.

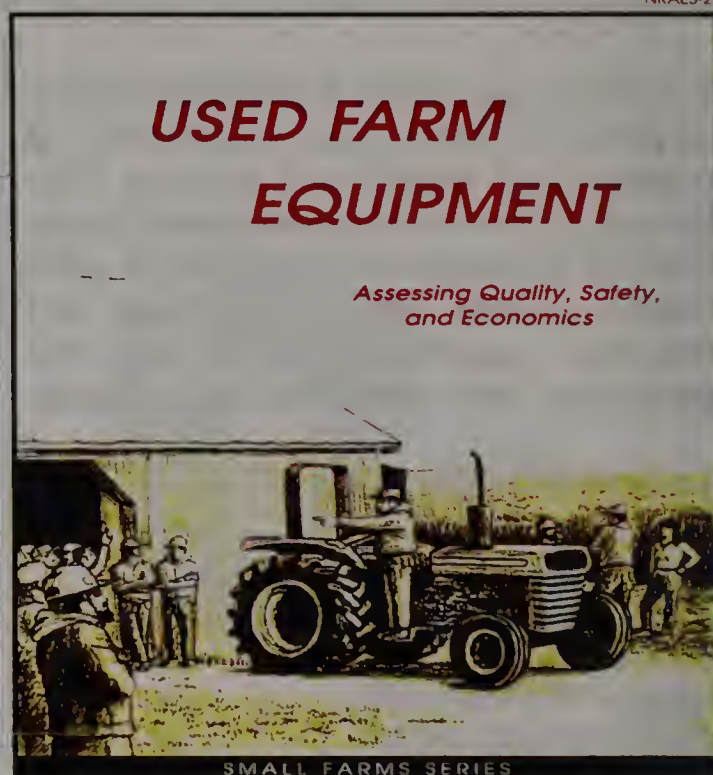
To obtain a copy of the proceedings, contact: The Small Farm Program
USDA-CSREES, Stop 2220, Washington,
DC 20250; or call toll free: 1-800-583-3071



USED FARM EQUIPMENT

This booklet will assist you assess the quality, safety, and economics of used farm equipment. Some of the topics discussed include: quick visual inspection, lubricants, power transfer parts, tractors, hydraulic systems, and economics of owning and operating.

To order this booklet, contact: The North East Regional Ag. Engineering Service, Cooperative Extension; Cornell University, 152 Riley-Robb Hall; Ithaca, NY 14853
Phone: 607-255-7654
Fax: 607-254-8770
E-mail: nraes@cornell.edu

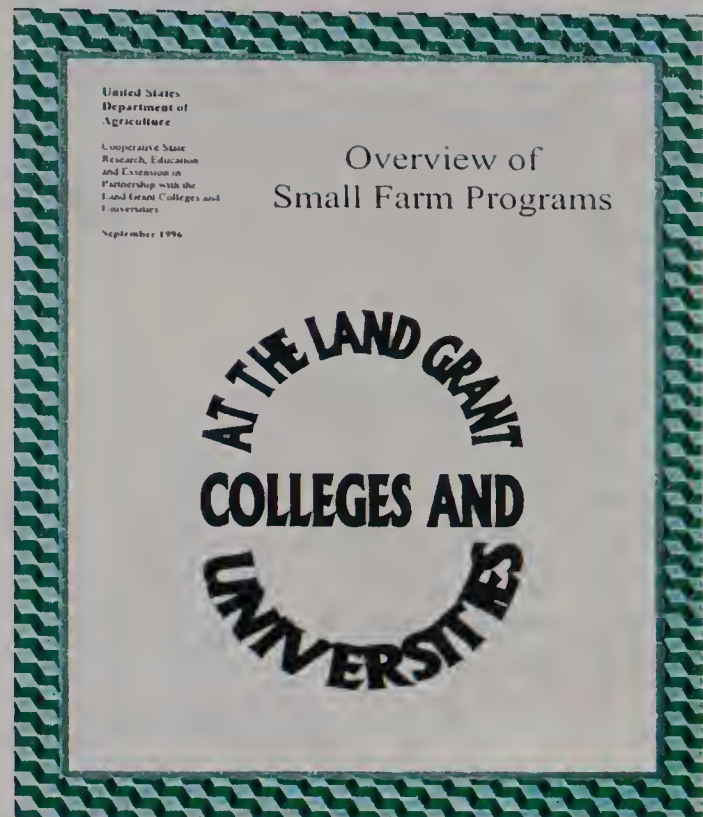


NRAES-25
Northeast Regional Agricultural Engineering Service

OVERVIEW OF SMALL FARM PROGRAMS

This report on small farm programs at the Land Grant Colleges and Universities is a compilation that shares ideas, on-going efforts, success stories, and program descriptions at the 1890 and 1862 land grant colleges and universities. Efforts are underway to work closely with the 1994 land grant schools. Program activities assist the small farm community in meeting major needs in the areas of effective recordkeeping, farm management, and marketing strategies.

For a copy of this report, write to:
The Small Farm Program USDA-CSREES,
Stop 2220, Washington, DC 20250,
or call toll free: 1-800-583-3071



DIRECTORY OF STATE EXTENSION SMALL FARM CONTACTS

This directory lists the State Extension Small Farm Contacts at the land grant colleges and universities throughout the United States and the territories. These contacts have state program responsibilities for assisting small farmers in enhancing their economic goals. This listing is in alphabetical order by state.

To receive a copy of this directory, write to:

The Small Farm Program
USDA-CSREES, Stop 2220
Washington, DC 20250-2220 or
call toll free: 1-800-583-3071
Fax: 202-401-5179



United States
Department of
Agriculture

Cooperative State
Research, Education,
and Extension Service
in Partnership with the
Land Grant Colleges
and Universities

Directory of State Extension Small Farm Contacts

1996



MEAT GOAT BREEDS AND PRODUCTION

This bulletin titled "Meat Goat Breeds and Production Techniques" deals with breeds and production techniques, economics of various production systems, and general management practices which involve breeding, feeding, and herd health practices of goats.

For a copy of this bulletin, contact:
Claude McGowan
Cooperative Extension Program
202C Perry-Paige Building
Florida A&M University
Tallahassee, FL 32307
Phone: 904-599-3547
Fax: 904-561-2152

Meat Goat Research and Extension Bulletin III
February 1995

MEAT GOAT BREEDS AND PRODUCTION TECHNIQUES

By
Claude H. McGowan
Extension Animal Science Specialist
Cooperative Extension Program
Division of Agricultural Sciences
Florida A&M University



SMALL RANCH MANUAL

This manual was written for the growing number of people who have moved onto 1 to 10 acre ranches in search of a closer relationship with the land and perhaps for the purpose of keeping a few horses or other animals for personal use. Topics discussed include how to manage your pasture, ponds, wet areas, and ditches to protect water quality. How to manage animal waste, wells, septic tanks, and underground fuel storage tanks were also discussed.

For a copy of this manual, write to the Cooperative Extension, University of Nevada, P.O. Box 11130, Reno, NV 89520 or call 702-784-4848

Small Ranch Manual

*A Guide to Management for Green Pastures and
Clean Water*



Prepared by University of Nevada Cooperative Extension
1 B 93 02

RURAL COOPERATIVE PUBLICATIONS

This catalog (64 pp) is your guide to more than 200 cooperative publications and videos available from USDA-Rural Development. Titles range from basic cooperative primers such as "How to Start a Cooperative", to detailed accounts of more technical subjects, such as equity redemption program, and income tax treatment for cooperatives. This catalog also contains an overview of Cooperative Services' programs and their list of contacts.

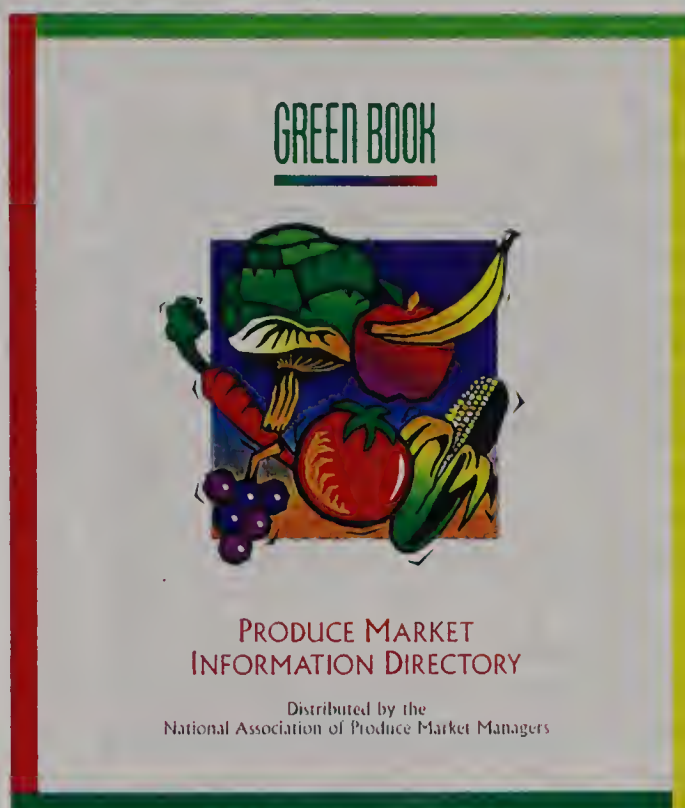
To obtain a copy of this catalog, contact:
USDA--Rural Development, Stop 3255,
1400 Independence Ave, S.W.
Washington, DC 20250; 202-720-5378



THE GREEN BOOK

The Green Book is a directory of wholesale produce markets operating throughout the United States, Canada, and Australia. This reference presents a comprehensive description of the operational and structural aspects of wholesale produce markets, including distinctive marketing characteristics of selected non-wholesale operations such as the retail farmers' markets and public markets.

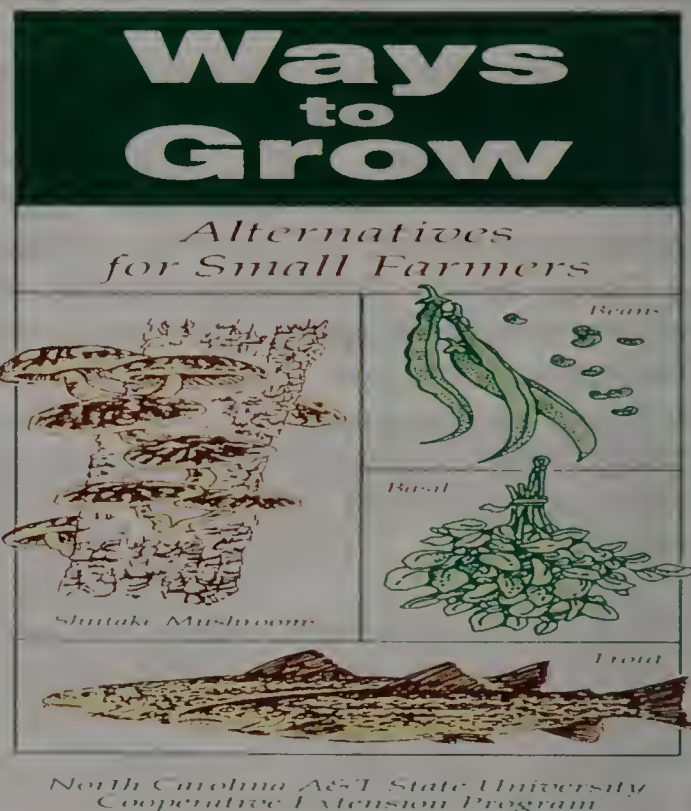
To obtain a copy of this book (no cost), contact: USDA-Agricultural Marketing Service, 2642 South Building, 14th and Independence Ave, S.W. Washington, DC 20250; ph: 202-720-8317



WAYS TO GROW

"Ways to Grow" is a program that shows small farmers how to earn more by raising new crops and unusual products without making a big investment. It introduces the farmers to specialty products such as basil, shiitake mushrooms, catfish, meat goats and rabbits. This program targets small-scale farmers and producers who gross less than \$50,000 annually from farm enterprises. The goal is to assist small farmers increase their profits and improve the quality of life in rural communities.

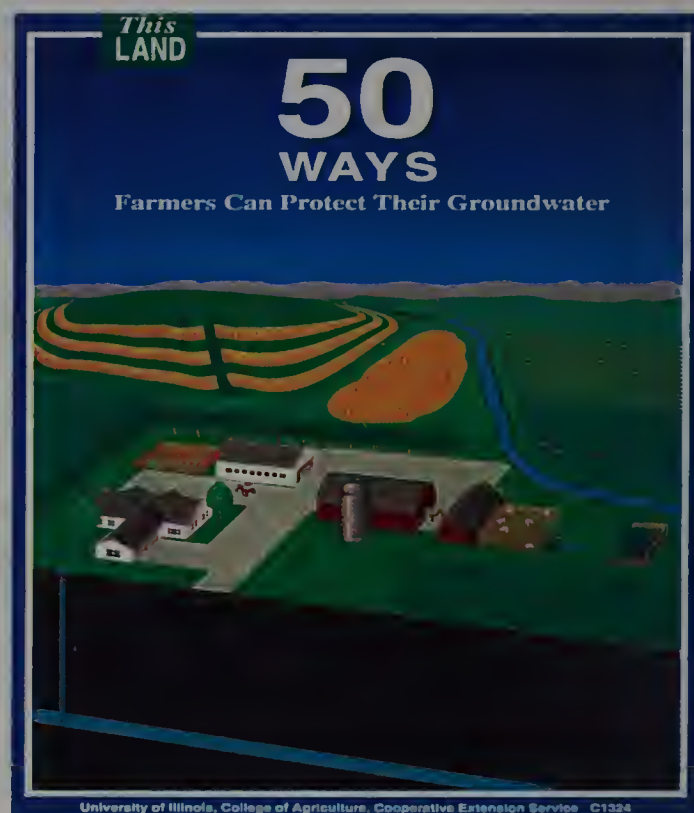
Contact: Dr. Ray McKinnie
Cooperative Extension Program, N.C. A&T
State University, Box 21928, Greensboro,
NC 27420; Phone: 910-334-7957



50 WAYS FARMERS CAN PROTECT THEIR GROUNDWATER

"50 Ways" provides research and management tips on ways to cut back on pesticides and fertilizers without cutting yields; ways to determine which pesticides are less likely to leach, and ways to apply chemicals more efficiently. This 189-page resource and reference book also includes sections on chemical storage, wells, septic systems, livestock waste management, irrigation, chemigation, water testing, and water treatment (cost: \$5).

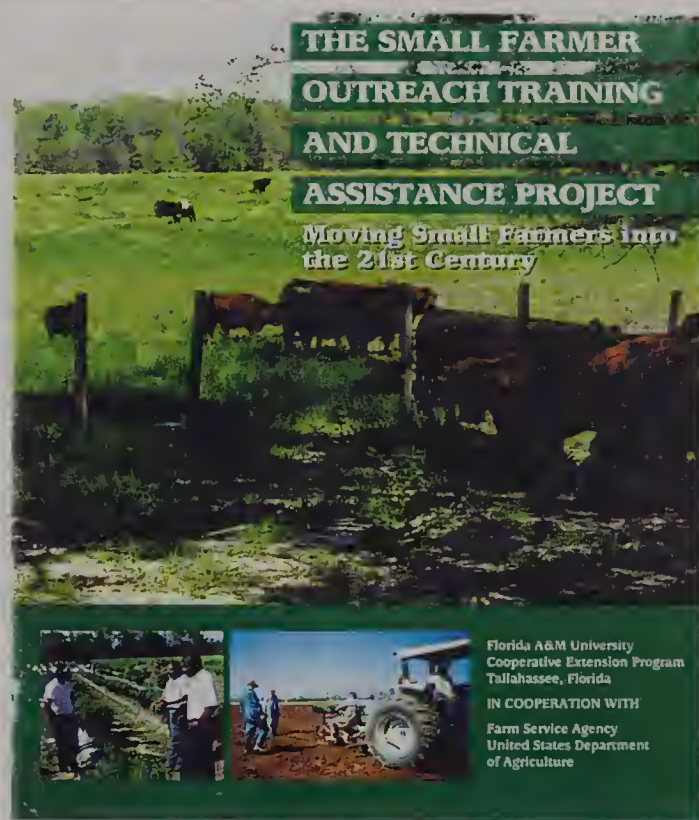
To order, contact:
The Office of Agricultural Communications
and Education, 69LG Mumford Hall,
West Gregory Drive; Urbana, IL 61801
Phone: 217-333-2007



SMALL FARMER OUTREACH PROGRAM

Florida A&M University Cooperative Extension Program and USDA-Farm Service Agency entered into a cooperative agreement in 1989, to improve the economic condition of limited resource and socially disadvantaged farmers. The overall goal of the project is to improve farm income of project participants through farm financial management training and technical assistance.

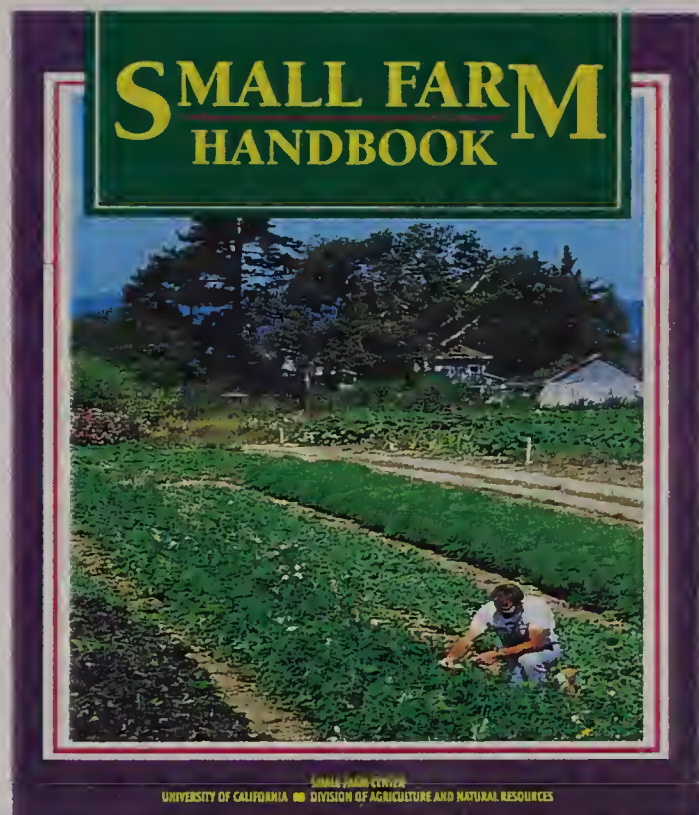
For more information on how you can benefit from this program, contact:
The Cooperative Extension Program
Florida A&M University, 202C Perry-Paige
Bldg. Tallahassee, FL 32307
Phone: 904-599-3547



SMALL FARM HANDBOOK

This 170-page Small Farm Handbook is a guide to starting and operating a successful small farm. The book will help you with practical information about marketing, recordkeeping, farm financial management, crop production, raising animals, requirements for successful farming, enterprise ideas, and a whole lot more.

Order #SFT001, for ordering information, contact: The Publication Division
College of Ag. and Natural Resources
University of California,
6701 San Pablo Ave, Oakland,
CA 94608-1239
Phone: 510-642-2431



1996 NATIONAL FARMERS' MARKET DIRECTORY

This directory (144 pp) documents 2,410 farmers' markets operating in the United States during the 1995 calendar year, an increase of 655 markets over that reported in the 1994 Directory (1993 data).

The growth evident in the last two years corroborate the increasing importance and appeal of this method of marketing to a growing number of small to medium sized producers.

For a copy of this directory (no cost),
CONTACT: Denny Johnson
USDA-Agricultural Marketing Service,
2642 South Building, 1400 Independence
Ave, Washington, DC 20250
Phone: 202-690-0531



FOOD AND AGRICULTURAL EXPORT DIRECTORY

This 82-page Food and Agriculture Export Directory is published for those who wish to sell U. S. agricultural products in foreign markets, and for firms engaged in exporting. It provides up-to-date listings and brief descriptions of Federal and State agencies, trade associations, and other organizations that offer advice and services in exporting agricultural and food products.

Copies of this directory can be purchased from the National Technical Information Service at 703-720-2791, and ask for order number PB96-136403



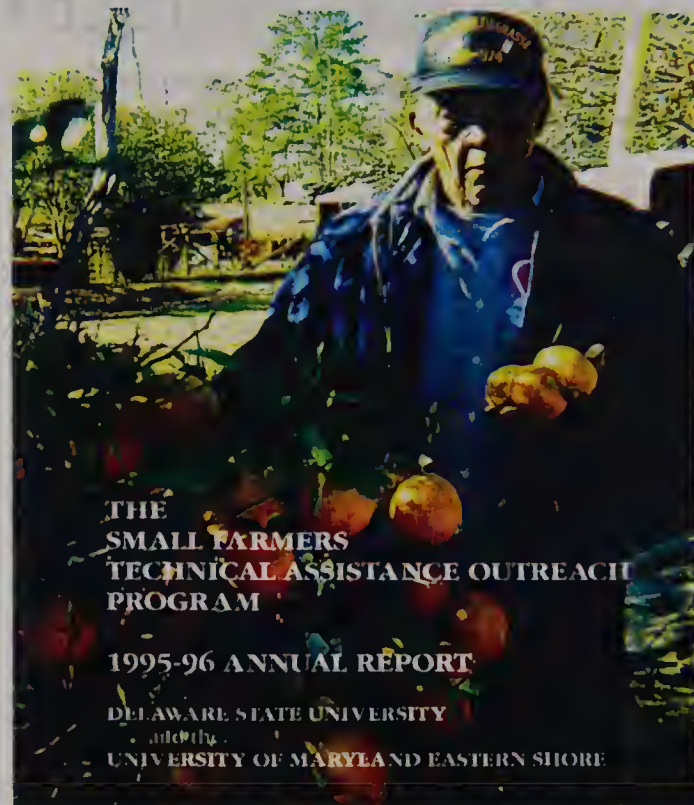
Food & Agricultural **EXPORT DIRECTORY**



SMALL FARMER OUTREACH PROGRAM

This program assists small and limited resource farmers in Delaware and Maryland in acquiring farm ownership loans. It also assists farm participants in improving their farm management and marketing skills in order to increase profitability.

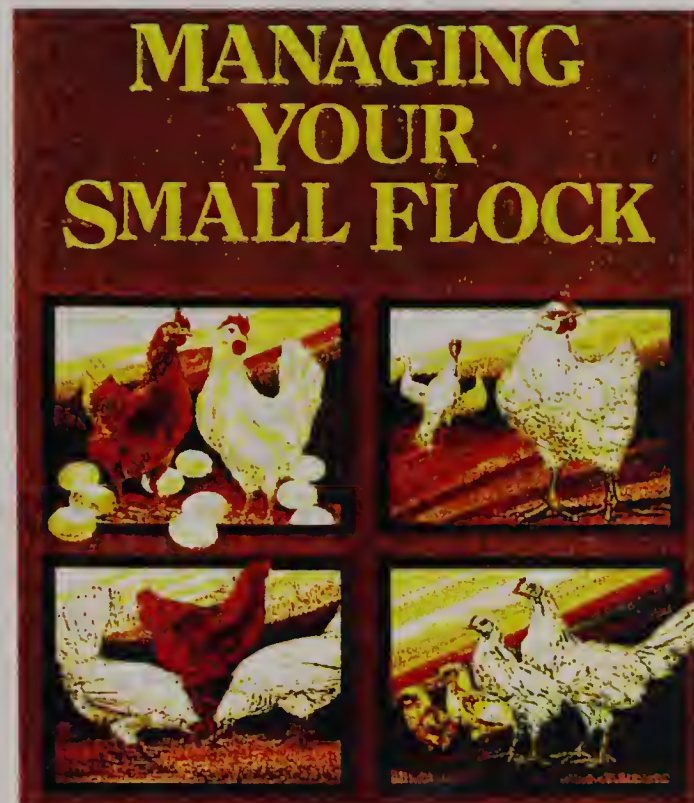
For more information on how you can benefit from this program, contact:
Program Director, The Small Farmer Outreach Program, Cooperative Extension Service, Delaware State University, Dover, DE 19901; or the Cooperative Extension Service, The University of Maryland-Eastern Shore, Princess Anne, MD 21853



MANAGING YOUR FLOCK

If you are interested in keeping a few chickens, ducks or other poultry, this pamphlet is designed for you. Your reason may be that you want truly fresh eggs, or real old fashioned chicken meat with flavor, or the chance to let your children learn how animals grow, and to share in the responsibilities they provide or may be just because poultry raising is fun.

This pamphlet touches briefly on key points you need to know to handle a small flock. More information can be obtained from your local dealer, county or state extension office. You can also call toll free at 1-800-227-8941 to receive a free copy of this pamphlet at no cost.



AGRICULTURE AND FOOD FAIR IN THE VIRGIN ISLANDS

The Virgin Islands' annual Agriculture and Food Fair celebration has been used to promote small scale agriculture in the territory. Since the fair's rebirth in 1971, the annual event has grown from 5,000 in 1971 to 30,000 in 1997, making this activity the largest in the Virgin Islands, next to the annual Carnival celebrations.

The University of the Virgin Islands and the Virgin Island's Department of Agriculture jointly developed an initiative to promote small farm efforts through this fair. Some of the major highlights of the fair are the awards presented to the most outstanding farmers, students, and agribusinesses from the region, and the exhibition of research and extension educational exhibits for the Virgin Islands' community.

For further information, contact:

Clinton George, Director of Exhibits and
Small Farm Contact, University of the
Virgin Islands, RR02, Box 10,000
Kingshill, St. Croix, VI 00850
Phone: 809-692-4071
Fax: 809-692-4085

"AgriFEST '97"

AGRO-INDUSTRY:
An Opportunity for
ECONOMIC DIVERSITY



26th ANNUAL VIRGIN ISLANDS AGRICULTURE & FOOD FAIR

FEBRUARY 15th, 16th, 17th

How to Get Information From the United States Department of Agriculture - this directory lists sources of information in the U.S. Dept. Of Agriculture and its various agencies.

Cost: Free

Fax: 202-690-3611

Contact: Shirley Adams

E-mail: shirley.adams@usda.gov

Worm Digest - a quarterly publication involved in the promotion of sustainable organic agriculture.

Cost: \$12.00 individual; \$3.50 ea.
(10 or more)

Phone: 541-485-0456

E-mail: mail@WormDigest.org

Enterprising Ideas for Farmer, Ranchers and Rural Families with Physical Disabilities - this publication is designed for use by rural residents with physical disabilities and for rural rehabilitation professionals

Phone: 317-494-1191

The Ostrich News - assist in the business of buying, selling, incubating, hatching, and rearing of healthy ostrich, emus, and rheas, and to assist in their advertising needs.

Cost: \$5.00 ea or \$48.00 for one year subscription

Phone: 405-429-3765

Fax: 405-429-3935

Farm Chronicle - this is published weekly to serve the agricultural community

Cost: \$20.00 (52 issues)

Phone: 540-829-1010

Fax: 540-829-1013

E-mail: farmchro@mnsinc.com

Federal Funding Sources for Rural Areas - this publication provides information and referral services to maintain the vitality of America's rural areas.

Cost: no charge

Phone: 1-800-633-7701

E-mail: ric@nalusda.gov

Capsules - this is published periodically for those interested in improving the quality of life in small communities and rural areas of the South..

Cost: no charge

E-mail: majordomo@ces.msstate.edu

Goat Rancher

Cost: \$25 for one year subscription

Phone: 601-562-9529

E-mail: gogoats@mail.gmi.net

The Great Lakes Vegetable Growers News -

Cost: \$20.00 per 1 year or \$24.50 per 3 years (subscription rates)

Phone: 616-887-8615

E-mail: mac82nd@aol.com

The Produce News

Cost: \$49.00 for one year subscription

Phone: 201-592-9100

Fax: 201-592-0809

Small Farm News - includes feature articles, announcements, publications, a calendar of state, national and international events and profiles of successful farmers and farm advisors

Cost: \$10.00 a year (suggested donation)

Phone: 916-752-8136

Fax: 916-752-7716

Starting and Strengthening Farmers' Markets in Pennsylvania - this guide includes advice on how to handle important issues, ready-to-photocopy-and-use sheets, ideas on promotions, and referrals to various sources of information

Phone: 717-787-9555

Successful Farming -

Cost: \$15.00 for one year subscription

Phone: - 515-284-2853

Growing for Market -

Cost: \$27.00 for one year subscription

Phone and Fax: 913-841-2559

The Hot 50 Farm Marketing Tips -

a 6-page pamphlet; contains 50 of the best marketing tips from the widely acclaimed book, *Sell What You Sow!*

Cost: no charge (please include \$3.00 for shipping and handling)

Phone: 916-622-2248

E-mail: newworld@el-dorado.ca.us

List of 41,000 Co-ops Available - contains a list of primary cooperatives in each state.

Cost: please call for ordering information

Phone: 202-720-6483

Farming Alternatives: A Guide to Evaluating the Feasibility of New Farm-Based Enterprises - this guide is written for families and individuals interested in developing a new farm-based enterprise.

Cost: please call for ordering information

Phone: 607-255-9252

Shiitake Mushroom Production on Logs - this brochure describes step-by-step procedures of growing shitake mushroom.

Cost: please call for ordering information

Phone: 205-851-5710

The Mushroom Growers' Newsletter -

Phone: 541-883-3719

Fax: 541-883-3272

E-mail: MycoWrld@cdsnet.net

The American Livestock Breeds

Conservancy News - established to conserve and promote endangered breeds of livestock and poultry

Phone: 919-542-5704

Herbal Voices - a quarterly publication of Seventh Direction, a non-profit corporation dedicated to sharing the premises of living a simple and sustainable lifestyle.

Cost: \$12.00 for one year subscription

Phone: 616-536-2877

How to Start a Cooperative - this guide outlines the process of organizing and financing a cooperative business.

Cost: no charge

Phone: 202-720-5378

Fax: 202-720-4641

USDA-Agricultural Research Service Small Farm Research Center

The Dale Bumpers Small Farm Research Center of the USDA Agricultural Research Service in Booneville, Arkansas, supports small family farms by serving as an information resource for all interested parties, including family farmers, on a number of agricultural topics. Our staff members respond to questions pertaining to ruminant livestock (sheep and cattle), grass and legume forages, livestock grazing systems, tree production, pine straw production, alley crops for agroforestry, native grasses, plant materials for resource conservation or wildlife habitats, alternative enterprises for family farms, enterprise planning, marketing, and computerized recordkeeping.

The Center was established to perform research so as to benefit the small family farmer. Its service region comprises of the hill-lands of the Midsouth, where the major crop potentials are in livestock, forages and trees. The research program of the location focuses on the following areas:

- Matching ruminant livestock genetics to the production environment
- Resolution of nutritional deficiencies in grazing ruminants
- Identification of efficient grazing systems for ruminants
- Incorporation of legumes into grazing systems for ruminants
- Design and evaluation of agroforestry systems for family farms
- Development of alley cropping systems for agroforestry enterprises.

Also located at the Center is the Plant Materials Center of the USDA Natural Resources Conservation Service. Our staff have specialties in plant materials for resource conservation, water quality, and wildlife habitats. To provide assistance to small family farmers, an Alternative Agricultural Extension Specialist with the University of Arkansas Cooperative Extension Service is based at the Research Center.

For further information, contact:

Beef cattle and sheep production

Dr. M.A. Brown
Dr. A. L. Goetsch
501-675-3834

Grass Forages and Grazing Systems

Dr. G. E. Aiken
Dr. T. L. Springer
501-675-3834

Legume forages

Dr. C. A. Blanche
501-675-3834

Forestry and Agroforestry

Dr. R. D. Webster
501-675-3834

Agroforestry Alleycropping

Dr. J. R. King
501 -675-5182

Plant materials

Dr. L. M. Tharel
Dr. J. R. King
501- 675-5182

Alternative Agricultural Extension

Dr. Billy Moore
501- 675-5585

Program Contact:

Dr. Mike Brown
South Central Family Farm
6883 South State Highway 23
Booneville, AR 72927
Phone: 501-675-3834, Fax: 501-675-2940
E-mail: mabrown@ag.gov

USDA United States Department of Agriculture

Farm Service Agency

Outreach Programs

February 1997

Background

The Farm Service Agency (FSA), an agency of the U.S. Department of Agriculture, administers farm commodity and conservation programs and makes operating and farm ownership loans to family farmers unable to obtain conventional credit.

FSA is committed to helping small farmers and farmers with limited resources, and to assuring equal access to its programs regardless of race or ethnic heritage.

The Agency's Outreach Program Staff works to inform all farmers about the programs and services available from the Agency. Its goal is to increase the participation of small family and limited resource farmers in FSA programs, with special emphasis on helping those who are socially disadvantaged or members of racial minority groups.

Barriers to the advancement of socially disadvantaged groups include the following:

Racial and ethnic discrimination; Language barriers;

Lack of education; Lack of financial resources; Cultural attitudes.

Socially disadvantaged farmers and ranchers are those belonging to the following groups:

African-American, American Indians and Alaskan Natives

Asians and Pacific Islanders

Hispanic

Women

Through the Outreach Programs Staff, FSA:

Helps limited resource and socially disadvantaged family farmers and ranchers improve their incomes through better farm management and financial planning;

Informs farmers and ranchers about programs and assistance available through FSA;

Encourages the participation of limited resource and socially disadvantaged farmers and ranchers in FSA programs;

Assures that small family, limited resource, and socially disadvantaged farmers and ranchers participate fully in nominating and electing members of the FSA State and County Committees;

Works with community-based organizations - - churches and social groups as well as 1862, 1890, and 1994 Land Grant colleges and universities, Hispanic Serving Institutions, Tribally Controlled Colleges, and other individuals and groups – to provide technical assistance and training to limited resource and socially disadvantaged family farmers.

Conducts Town Hall meetings in cooperation with other USDA Agencies to provide information and assistance to farmers, including limited resource and socially disadvantaged farmers and small family farmers.

Programs and assistance available from the Farm Service Agency include:

Farm Loans

FSA offers both direct and guaranteed loans to family farmers who are unable to obtain credit elsewhere.

Direct Loans are available to family farmers for both operating and farm ownership purposes. Loans can also be made to farm youth and beginning farmers. These loans are made and serviced by FSA officials, who also provide financial counseling and term management assistance to the borrower. Special loan assistance is available to limited resource and socially disadvantaged family farmers. All applicants must be able to show they have the ability to repay the loan.

Guaranteed Loans are made and serviced by a local lender. FSA guarantees repayment of the loan to the lender up to a maximum of 90 percent. FSA must approve all loan guarantees, and the loans must be fully secured with liens or other security instruments.

Conservation Programs

FSA administers the Conservation Reserve Program (CRP), which protects fragile farmland by encouraging farmers to stop growing crops on highly erodible and environmentally sensitive acreage.

In return for planting sensitive land with grass or trees, farmers receives an annual rental payment for the term of the multi-year contract. FSA also works with the Natural Resources Conservation Service and other partner Agencies to deliver to farmers other conservation programs such as the new Environmental Quality Incentives Program (EQIP).

Commodity Loan Programs

FSA finances commodity loan programs through the Commodity Credit Corporation (CCC), a government entity for which FSA provides operating personnel. The CCC supports the prices of commodities through loans, payments, and other operations. Its activities help stabilize farm income, balance supply and demand, and provide farmers with interim credit at harvest time.

FSA administers commodity loan programs for wheat, rice, rye, grain sorghum, barley, oats, oilseeds, tobacco, peanuts, upland and extra long staple cotton, and sugar. Participants enter into Production Flexibility Contracts with the CCC.

CCC Commodity Loans

FSA makes CCC commodity loans to eligible farmers on field crops using the stored crop as collateral. Loan rates are designed to keep the products competitive. These loans are "nonrecourse," which means that a producer can forfeit or deliver the crop to the government as payment in full. They are available to any producer who has entered into a Production Flexibility Contract.

Commodity Purchase Programs

Under the Dairy Price Support Program the CCC buys surplus butter, cheese and nonfat dry milk from processors at announced prices to support the price of milk. These purchases help maintain market prices at the legislated support level. The 1996 Farm Act eliminates dairy price support after December 31.

Where to Go for More information

Further information about FSA programs and outreach efforts is available from your local FSA county office.. These are usually listed in telephone directories under United States Government, U.S. Department of Agriculture.

Or. . .you may obtain information on Outreach by contacting the following:

Director
Outreach Programs Staff
Ag Box 0511 Suite 508
1250 Maryland Avenue, SW
Washington, DC 20250
Telephone (202) 690-1098

The United States Department of Agriculture (USDA) prohibits discrimination In its programs on the basis of race, or, national origin, sex, age, disability, political beliefs and marital status.

To file a complaint, write the Secretary of Agriculture, U.S. Department of Agriculture, Washington. D.C., 20250.

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Food & Consumer Service

WIC FARMER'S MARKET NUTRITION PROGRAM

1. What is the WIC Farmers' Market Nutrition Program? The FMNP is associated with the Special Supplemental Nutrition Program for Women, Infants and Children, popularly known as WIC, which is administered in cooperation with the States by the Food and Consumer Service of USDA. WIC provides supplemental foods, health care referrals and nutrition education at no cost to low-income pregnant, breastfeeding and non-breastfeeding post-partum women, and to infants and children up to 5 years of age, who are found to be at nutritional risk.

The WIC Farmers' Market Nutrition Program (FMNP) was established by Congress in July 1992. It was created to accomplish two goals: To provide fresh, nutritious, unprepared foods (such as fruits and vegetables) from farmers' markets to women, infants and children who are nutritionally at risk. To expand the awareness and use of farmers' markets by consumers.

2. Where does the FMNP operate? The FMNP is now authorized in the District of Columbia and 27 States: California, Connecticut, Illinois, Indiana, Iowa, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, South Carolina, Texas, Vermont, Washington, West Virginia, and Wisconsin. In addition, 3 Indian Tribal Organizations administer the Program:

Cherokee Nation of Oklahoma, Chickasaw, Oklahoma, and the Mississippi Band of Choctaws, Mississippi.

3. Who can participate? Women, infants (over 4 months old), and children who are certified to receive WIC program benefits, or who are on a waiting list for WIC certification, are eligible to participate in the FMNP. State agencies may make further service categories among participants within these groups; for example, a State may choose to provide FMNP coupons only to pregnant and breastfeeding WIC participants because its FMNP funds are limited.

4. How does the program operate? FMNP coupons are issued to eligible recipients, separately from their regular WIC food instruments. These coupons can be used to buy produce (fresh, unprepared fruits and vegetables) from farmers who have been authorized (directly or through their operation in an established farmers' market) by the State to accept them. The Federal benefit under the FMNP ranges from \$10- \$20 per recipient, per year based on the State's discretion. The coupons are then submitted to the State agency for reimbursement. Nutrition education is provided to FMNP recipients by the State agency, often through an arrangement with the local WIC agency, to encourage them to improve and expand their diets by adding fresh fruits and vegetables, and to advise them in preparing the foods that are bought with their FMNP coupons.

5. What foods are available through the FOP? Fresh, nutritious, **unprepared** foods, such as fruits and vegetables can be purchased with FMNP coupons. State agencies have the authority to limit FMNP sales to specific foods that are locally grown in order to encourage FMNP participants and other farmers' market customers to support the farmers in their own States.

6. How many recipients are served? During Fiscal Year 1995, about 1 million recipients received benefits in the 30 States that were authorized.

7. How is the FMNP funded? FMNP funds are provided through a legislatively mandated set-aside in the WIC program appropriation. Federal funds support 70 percent of the **total cost of the program**. States operating the FMNP must match the Federal funds allocated to them by contributing at least 30 percent of the cost of the program. The matching funds can come from State, local, or private sources. A State agency can also count funds used to support similar farmers' markets operating in the State in meeting the match requirement. States may issue Farmers' Market coupons to other groups, such as elderly persons or older children, with the matching funds they provide.

8. What is the current funding level? In Fiscal Year 1996, \$6.75 million of the Federally appropriated WIC funds were earmarked for FMNP State agencies.

SMALL FARMER OUTREACH TRAINING AND TECHNICAL ASSISTANCE PROGRAM

The Small Farmer Outreach Training and Technical Assistance Program – as part of the former Farmer's Home Administration's (FmHA) response to the USDA Task Force on Black Farm Ownership and commitment to implement the Executive Order 12320, dated September 15, 1981, to support Historically Black Colleges and Universities (HBCU's), the "Small Farmer Training and Technical Assistance Program," was initiated during Fiscal Year 1983.

In 1983, North Carolina A&T State University became the first recipient of an award under this program. Over the next 4 years, the program expanded to include Tuskegee University (AL), Fort Valley State University (GA), New Mexico State University (NM), the University of Arkansas at Pine Bluff (AR), and the Federation of Southern Cooperatives/Land Assistance Fund.

The Agricultural Credit Act of 1987, required FrHA to assist Socially Disadvantaged Farmers by establishing an outreach program to advise these farmers of the availability of FmHA farm ownership loans and the availability of inventory farm land to purchase and to provide training and technical assistance.

The initial purpose of the program was to enhance the viability of small farmers and help alleviate some of the financial problems confronting farm borrowers by utilizing 1890 Land Grant Institutions, Native American Community Colleges, Hispanic Serving Institutions and Community-Based Organizations to provide training and technical assistance based on scientific farm management practices and profitable alternative farming enterprises. The overall goal of the program was to increase the number of minority farmers and directly improve the farm income of small and minority farmers indebted to FmHA through better management and financial analysis. (NOTE: The program was transferred to the Farm Service on October 1, 1995)

To accomplish the above, several cooperative agreements are made annually. Recipients provide intensive training and management assistance (both one-on-one and group training) to small farmers or ranchers, particularly minority farmers or ranchers, and limited resource farmers and ranchers in selected States. Each participant in the program is visited one to three times a month by a farm management specialist with expertise in farm management and production. The instruction and technical assistance provided include individualized custom farm plans, production and marketing practices, farm accounting and record-keeping. The overall objective of this program is to enhance the ability of small and minority producers to operate a farming or ranching enterprise independently and produce income adequate to service debts, maintain farm operations, and provide a reasonable standard of living.

The Food, Agriculture, Conservation, and Trade Act of 1990 (1990 Act) (Public Law 101-624) Section 2501 requires the Secretary of Agriculture to provide outreach and technical assistance to socially disadvantaged farmers and ranchers.

Since 2501 is designated for those individuals identified as socially disadvantaged, the program was merged into the "Small Farmer Outreach Training and Technical Assistance Program," which is a program designed to assist all farmers and ranchers regardless of their ethnicity. The Small Farmer Outreach Training and Technical Assistance Program is an all inclusion program designed to meet the needs of the constituency it serves.

Currently, 28 recipients of awards are involved in this program, they are:

Alabama A&M University (AL);
Tuskegee University (AL);
University of Arkansas at Pine Bluff (AR);
Arkansas Land and Farm Development Corporation (AR);
Hermudad Mexicana Nacional (CA);
Delaware State University (DE);
Florida A&M University (FL);
Federation of Southern Cooperatives (AL, GA, MS, SC);
Fort Valley State University (GA);
Kentucky State University (KY);
Southern University (LA);
University of Maryland, Eastern Shore (MD);
American Indian Center Project Grow (MN);
Lincoln University (MO);
Alcorn State University (MS);
North Carolina A&T State University (NC);
Fort Berthold Community College (ND);
Little Hoop Community College (ND);
Langston University (OK);
Eastern Oklahoma State College (OK);
South Carolina State University (SC);
Oglala Lakota College (SD);
Prairie View A&M University (TX);
Tennessee State University (TN);
Texas A&M University (TX);
Virginia State University (VA);
University of Vermont (VT);
Lac CouTte Oreilles Ojibwa Community College (WI);

The above recipients service 22 states and 394 counties by providing training and technical assistance to over 8,000 farmers and ranchers, and through combined efforts have provided outreach to over 52,000 rural constituents.

AFGE Local 3554
P.O. Box 366
St. Louis, MO 63166
Contact: Steve Hollis (314-241-6652)

Alabama Council on Human Relations
P.O. Box 409
Auburn, AL 36831-0409
Contact: Nancy Spears (334-821-8336)

American Federation of State County
and Municipal Employees
1815 N. Ft. Myer Drive, Suite 100
Rosslyn, VA 22209
Contact: Kim Wardensky (703-235-5512)

American India Movement
2929 4th Ave., S,
Minneapolis, MN 55408
Contact: Patricia Bellanger (612-827-3774)

Appalachian Community Fund
517 Union Ave., #206
Knoxville, TN 37902
Contact: Kathy Skaggs (423-523-5783)

Appropriate Technology Transfer for Rural
Areas, P. O. Box 3657
Fayetteville, AR 72702

Arkansas Land & Farm Development Corp.
Rt. 2, Box 291
Brinkley, AR 72021
Contact: Calvin King (501-734-1140)

Asian Pacific American Network
in Agriculture
P.O. Box 1
Washington, DC 20250
Contact: Mon Yec (202-690-3131)

Association for Community Based Edu.
1805 Florida Ave., NW
Washington, DC 20009
Contact: Chris Zachariades (202-462-6333)

Bert & Mary Meyer Foundation
1177 Louisiana Ave., #110
Winter Park, FL 32789
Contact: Barbara Meyer (407-645-4227)

Boggs Rural Life Ctr., Inc.
4729 Quaker Rd.
Keysville, GA 30816
Contact: Franklin Williams (706-554-0110)

California Action Network
P.O. Box 363
Davis, CA 95617
Contact: Judith Redmond (916-756-8518)

Center for Alternative Plant and Animal
Products
340 Aiderman Hall
1970 Folwell Avenue, Univ. Of Minnesota
St. Paul, MN 55108

CATA
P.O. Box 510
Glassboro, NJ 08028
Contact: Nelson Carrasquillo (609-881-2507)
Center for Community Action
P.O. Box 723
Lumberton, NC 28359
Contact: Mac Ledgerton (910-739-7851)

Center for Community Change
1000 Wisconsin Ave, N. W.
Washington, DC 20007
Contact: Pablo Eisenberg (202-342-0519)

Center for Community Development
P.O. Box 50469
Sparta, GA 31087
Contact: Lillic Webb

Center for Democratic Renewal
P.O. Box 50469
Atlanta, GA 30302
Contact: Loretta Ross (404-221-0025)

Center for Rural Affairs
101 South Tallman
P. O. Box 406
Walthill, NE 68067
Contact: Joy Johnson (402) 846-5428

Center for Rural Studies
207 Morrill Hall, UVM
Burlington, VT 05405
Contact: Fred Schmidt (802-656-3021)

Center for Sustainable Systems
433 Chestnut
Berea, KY 40403
Contact: Hal Hamilton (606-986-5336)

Cherokee Children & Family Services
4280 Cherry Ctr. Dr.,
Memphis, TN 38118
Contact: Isaiah Madison (901-367-1479)

Christian Children's Fund
2821 Emerywood Pkwy.
Richmond, VA 23294
Contact: Tom Rhodenbaugh (804-756-2700)

Church of the Brethren General Board
1451 Dundee Ave.
Elgin, IL 60120
Contact: Shantilal Bhagat (847-742-5100)

Citizens Alert
P.O. Box 5339
Reno, NV 89513-5339
Contact: Virginia Sanchez (702-827-5511)

Comite de Apoyo a los
Trabajadores Agrícolas
4 South Delsea Drive
Glassboro, NJ 08028
Contact: Nelson Carrasquillo (609-881-2507)

Commission on Religion in Appalachia
P.O. Box 52910
Knoxville, TN 37950-2910
Contact: Tena Willemsma (423-584-6133)

Concerned Citizens of Tillery
P.O. Box 68
Tillery, NC 27887
Contact: Gary Grant (919-826-3017)

CORA
P.O. Box 5290
Knoxville, TN 37950
Contact: Tena Willemsma (423-584-6133)

Cornucopia Network of NJ
P.O. Box 2598
Bloomfield, NJ 07003
Contact: Bob Davies (201-748-0298)

Crossroads Resource Center
P.O. Box 7423
Minneapolis, MN 55407
Contact: Ken Meter (612-869-8664)

Earthwise Education Center
P.O. Box 91
Camden, NY 13316
Contact: Winston I. Gordon (315-675-8498)

Economics Working Group Planet CTV
3407 34th Pl, N. W.
Washington, DC 20016
Contact: Ruth Caplan (202-244-8566)

Empire State Family Farm Alliance
10 Bloomingdale Avenue
Johnstown, NY 12095
Contact: Patricia Bender (518-762-9888)

Episcopal Church Center
815 2nd Ave.
New York, NY 10017
Contact: Allan Brown (212-922-5226)

Equal Exchange
251 Revere St.
Canton, MA 02021
Contact: Jonathan Rosenthal (617-830-0303)

Farm and Wilderness Foundation, Inc.
HCR 70, Box 27
Plymouth, VT 05056
Contact: Joan Smith (802-422-3761)

Farmworker Assoc. of Florida
815 S. Park Ave.
Apopka, FL 32703
Contact: Tirso Moreno (407-886-5151)

Federation of Southern Coops/LAF
P.O. Box 95
Epes, AL 35470
Contact: John Zippert (205-652-9676)

Franklinton Center, Inc. at Bricks
P.O. Box 187
Enfield, NC 27823
Contact: Judee Thomas (919-437-1723)

Georgia Rural Urban Summit
340 King Ave.
Athens, GA 30606
Contact: Daniel Levitas (706-546-1733)

Global Telematics
4005 20th Ave., W., #111
Seattle, WA 98199
Contact: John Niles (206-781-9493)

Grassroots Economic Organizing
Newsletter
P.O. Box 5065
New Haven, CT 06525
Contact: Len Krimerman (203-389-6194)

HOME Inc.
P.O. Box 10
Orland, ME 04472
Contact: Karen Saum (812-723-2430)

Heartwood
Rt. 3, Box 402
Paoli, IN 47454
Contact: Andy Mahler (801-723-2430)

Henry A. Wallace Inst. For Alt. Ag.
9200 Edmonston Rd., #117
Greenbelt, MD 20770-1551
Contact: Garth Youngberg (301-441-8777)

Highlander Res. & Edu. Center
1959 Highlander Way
New Market, TN 37820
Contact: Jim Sessions (423-933-3443)

Hispanic Organization Leadership
P.O. Box 11107
Takoma Park, MD 20913
Contact: Rudy Arredondo (202-720-1478)

HMONG Nat. Development, Inc.
1326 18th N. W.
Washington, DC 20036
Contact: Charlie J Chang (202-463-2118)

Housing Assistance Council
1025 Vermont Ave., N. W. #606
Washington, DC 20005
Contact: Moises Loza (202-842-8600)

Institute for Local Self-Reliance
2425 18th Street, N. W.
Washington, DC 20009
Contact: Neil Seldman (202-232-4108)

Institute for Southern Studies
P.O. Box 531
Durham, NC 27702
Contact: Ron Nixon (919-419-8315)

Interhemispheric Resource Center
P.O. Box 2178
Silver City, NM 88062
Contact: Rita Beffort (505-388-0208)

Intertribal Ag. Council
100 N. 27th St., # 500
Billings, MT 59101
Contact: Greg Smitman (406-259-3525)

Intervale Foundation
128 Intervale Road
Burlington, VT 05401
Contact: Daphne Makinson (802-660-3508)

Jesus People Against Pollution
P.O. Box 765
Columbia, MS 39429
Contact: Charlotte Keys (601-736-0686)

Junior Achievement/Rural Progress
1 Education Way
Colorado Springs, CO 80906
Contact: Vera Tanierm (719-540-8000)

W. K. Kellogg Foundation
One Michigan Avenue East
Battle Creek, MI 49017-4058

KY Appalachian Ministry
P.O. Box 696
Richmond, KY 40476
Contact: Ben Poage (606-623-3140)

Land Loss Prevention Project
P.O. Box 179
Durham, NC 27702
Contact: David Harris (919-682-5969)

Land Stewardship Project
P.O. Box 130
Lewistown, MN 55952
Contact: Doug Nopar (507-523-5366)

Maine Land Trust Alliance
P.O. Box 1936
Bucksport, ME 00416
Contact: Ellie Kastanopolous (207-469-0737)

Markham Center
6 Winter St.
Montpelier, VT 05602
Contact: John Bloch (802-229-4734)

Missouri Rural Crisis Ctr.
710 Rangeline St.
Columbia, MO 65201
Contact: Roger Allison (573-449-1336)

MS Association of Coops
P.O. Box 22786
Jackson, MS 39229-2786
Contact: Ben Burkett (601-354-2750)

National Catholic Rural Life Conf.
4625 Beaver Ave.
Des Moines, IA 50310-2199
Contact: Br. David Andrews (515-270-2674)

National Council of La Raza
1111 19th, NW #1000
Washington, DC 20036
Contact: Charles Kamaski (202-785-1670)

Nat. Rural Electric Coop. Assoc.
4301 Wilson Blvd.
Arlington, VA 22203
Contact: Stephan Bell (703-907-5819)

Native Action
P.O. Box 409
Lame Deer, MT 59043
Contact: Gail Small (406-477-6390)

NC Coal. of Farm & Rural Fam.
342 Wagoner Dr., #208
Fayetteville, NC
Contact: Carolyn Prince (910-860-9948)

Nebraska Farmers Union
P.O. Box 22667
Lincoln, NE 68542-2667
Contact: John Hansen (402-476-8815)

New England Small Farm Institute
Box 937
Belchertown, MA 01007
Contact: Kathy Ruhf (413-323-4531)

North American Farm Alliance
7490 Noble Rd.
Windsor, OH 44099
Contact: Marge Townsend (216-272-5174)

North Central Rural Development Center
216 East Hall
Ames, IA 50011-1070
Contact: Cornelia Butler Flora (515-294-8321)

Northeast Rural Development Center
104 Weaver Building
University Park, PA 16802-5500
Contact: Daryl Heasley (814-863-4656)

PA Farmers Union
Point shop Ctr., #205
Harrisburg, PA 17111
Contact: Robert Junk (717-561-7200)

Penn Center
P.O. Box 126
St. Helena Island, SC 29920
Contact: Emory Campbell (803-838-2432)

Prairiefire Rural Action
4211 Grand
Des Moines, IA 50312
Contact: Barbara Grabner (515-274-6468)

Presbyterian Church (USA)
100 Witherspoon St., #3619
Louisville, KY 40202-1396
Contact: Diana Stephen (502-569-5232)

Rodale Institute
222 Main Street
Emmaus, PA 18908

Rural Advancement Fund
490 Rodney Rd.
Orangeburg, SC 29115
Contact: Georgia Good (803-536-6142)

Rur. Alliance for Military Acc.
P.O. Box 920
Questa, NM 87556
Contact: Juan Montes (505-586-1241)

Rural Coalition
110 Maryland Avenue, NE, Suite 505
Washington, DC 2002
Contact: Laurette Picciano (202-544-9611)

Rur. Comm. Assistance Prog.
602 S. King St., #402
Leesburg, VA 20175
Contact: Kathleen Stanley (703-771-8636)

Rural Development Leadership Network
P.O. Box 98
New York, NY 10012
Contact: Starry Krueger (212-777-9137)

Rural Health Office
University of Arizona
2801 E. Elm St.
Tucson, AZ 85716
Contact: Lee Rosenthal (520-626-7946)

Rur. Southern Voice for Peace
1898 Hannah Br. Rd.
Burnsville, NC 28714
Contact: David Grant (704-675-5933)

Rural VA, Inc.
P.O. Box 105
Richmond, VA 23218-0105
Contact: Bertha Armstrong (804-295-3171)

Save Our Cumberland Mts
University of Tennessee
600 Henley St., #312
Knoxville, TN 37996
Contact: Connie White (423-974-4109)

Save Sierra Blanca
P.O. Box 218
Sierra Blanca, TX 79851-0218
Contact: Bill Addington (915-369-2514)

Seeds of Hope
P.O. Box 11349
Columbia, SC 29211
Contact: Donna H. Bryan (803-771-8085)

Sin Fronteras Organizing Proj.
201 E. 9th Ave.
El Paso, TX 79901
Contact: Carlos Marentes (915-532-0921)

Solidarity Comm. of the Cap. Dist.
P.O. Box 13570
Albany, NY 12212
Contact: John Funicello (518-489-4749)

Southern Rural Development Center
Box 5446
Mississippi State, MS 39762
Contact: (601-325-3207)

S. Rural Devel. Initiative
P.O. Box 1972
Raleigh, NC 27602
Contact: Debby Warren (919-829-5900)

Stepping Stone Association
810 Cravens Road
Savannah, TN 38372
Contact: Allen Cherry (901-925-8822)

Steuben Churchpeople Against Pov.
16 W. William St.
Box 31
Bath, NY 14810
Contact: Lynn Perkins (607-776-7664)

The Minnesota Project
1885 Univ. Ave., W, #315
St. Paul, MN 55104
Contact: Beth Waterhouse (612-645-6159)

UMC, Gen. Brd. of Church & Soc.
100 MD Ave., N. E.
Washington, DC 20002
Contact: Mark Harrison (202-488-5645)

Union Sin Fronteras
P.O. Box 66
Coachella, CA 92236
Contact: Ventura Gutierrez (619-398-5183)

United Church Brd. For Homeland
700 Prospect Ave.
Cleveland, OH 44115
Contact: James McDaniel (216-736-3273)

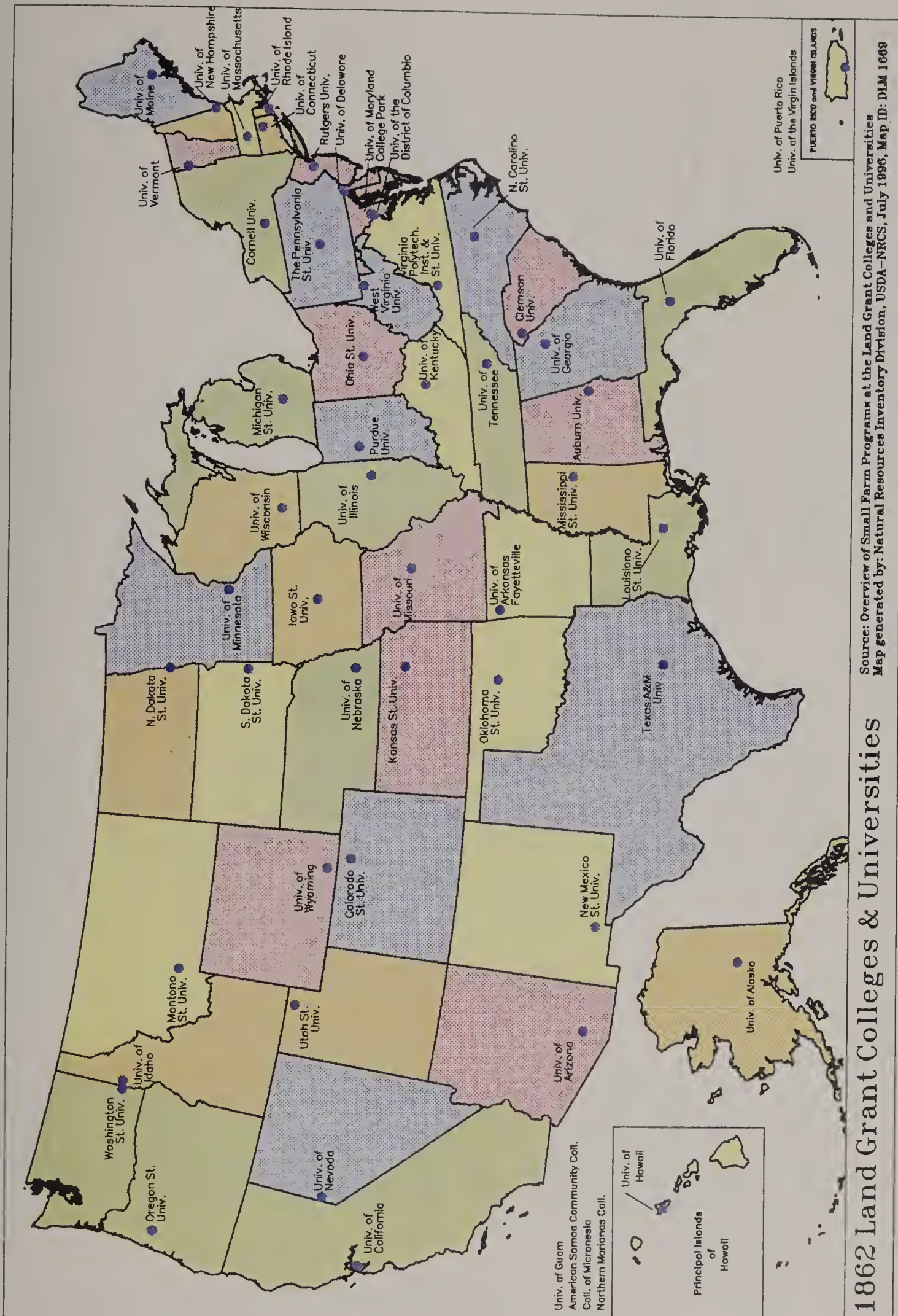
United Methodist Church, Genral
Board of Church and Society
100 Maryland Avenue, N. E.
Washington, DC 20002
Contact: Mark Harrison (202-488-5600)

National Director
USDA SARE Program
Room 3851-South Building
Ag Box 1910
Washington, DC 20250-1910
Contact: Rob Myers (202-720-6283)

Vermonters-Nicaragua Construction Brigade
5 Center Street
Montpelier, VT 05602
Contact: Karen Topper (802-533-2296)

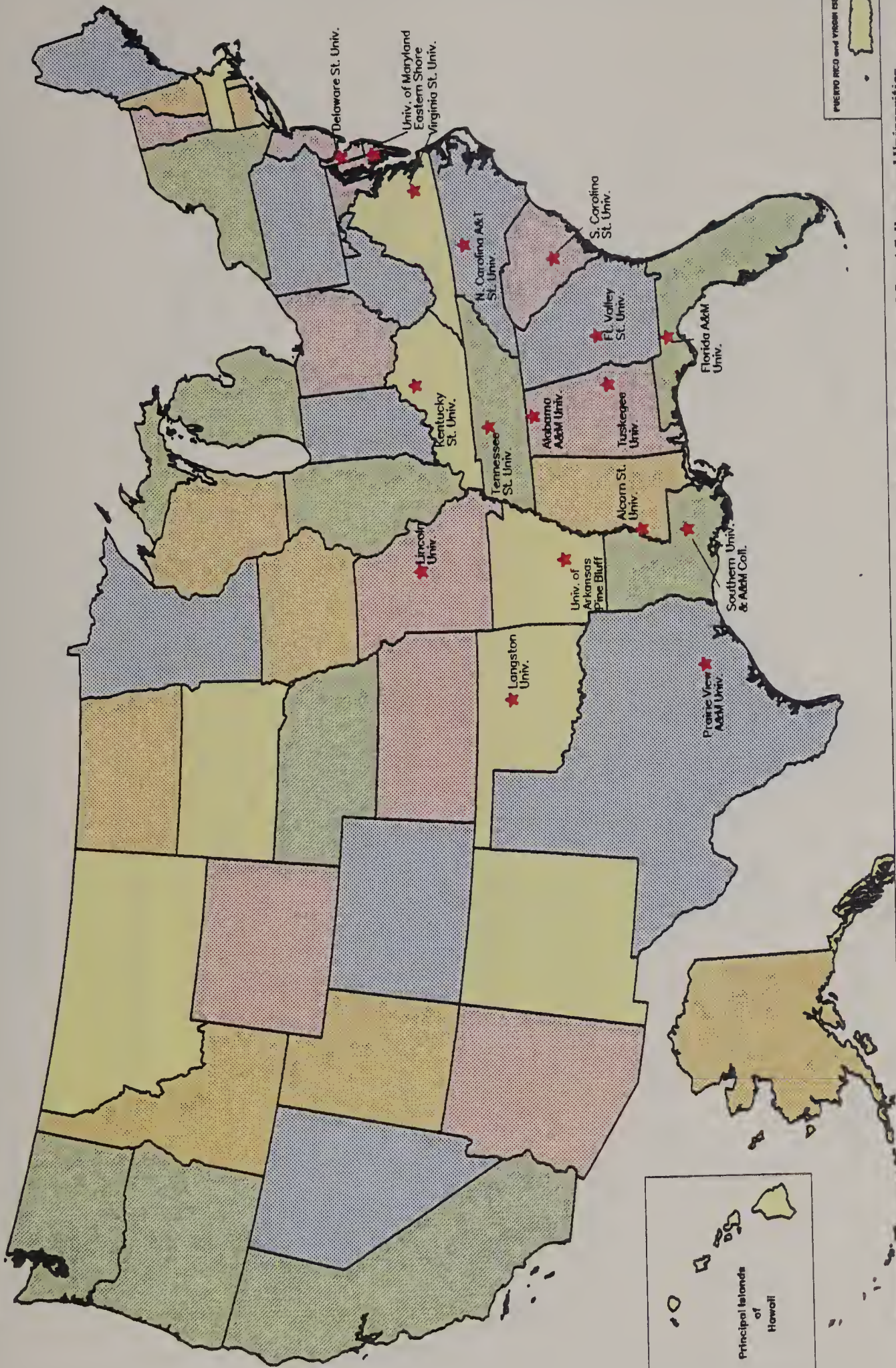
Wash. Assoc. Of Minority Entre.
P.O. Box 9492
Yakima, WA 98909
Contact: Luz Bazan Gutierrez (509-453-5133)

Western Rural Development Center
Room 307
Ballard Extension Hall
Corvallis, OR 97331-3607
Contact: Russell Youmans (503-737-3621)



1862 LAND GRANT COLLEGES & UNIVERSITIES

Auburn University Auburn, AL	Purdue University West Lafayette, IN	University of Nebraska Lincoln, NE	University of Rhode Island Kingston, RI
University of Arkansas Fayetteville, AR	Iowa State University Ames, IA	University of Nevada Reno, NV	Clemson University Clemson, SC
University of Arizona Tucson, AZ	Kansas State University Manhattan, KS	University of New Hampshire Durham, NH	South Dakota State University Brookings, SD
University of California Oakland, CA	University of Kentucky Lexington, KY	Rutgers University New Brunswick, NJ	University of Tennessee Knoxville, TN
Colorado State University Fort Collins, CO	Louisiana State University Baton Rouge, LA	New Mexico State University Las Cruces, NM	Texas A&M University College Station, TX
University of Connecticut Storrs, CT	University of Maine Orono, ME	Cornell University Ithaca, NY	Utah State University Logan, UT
University of Delaware Newark, DE	University of Maryland College Park, MD	North Carolina State University Raleigh, NC	University of Vermont Burlington, VT
University of the District of Columbia Washington, DC	University of Massachusetts Amherst, MA	North Dakota State University Fargo, ND	University of the Virgin Islands St. Croix, VI
University of Florida Gainesville, FL	Michigan State University East Lansing, MI	Ohio State University Columbus, OH	Virginia Polytechnic Institute and State University Blacksburg, VA
University of Georgia Athens, GA	University of Minnesota St. Paul, MN	Oklahoma State University Stillwater, OK	Washington State University Pullman, WA
University of Hawaii Honolulu, HI	Mississippi State University Mississippi State, MS	Oregon State University Corvallis, OR	West Virginia University Morgantown, WV
University of Idaho Moscow, ID	University of Missouri Columbia, MO	The Pennsylvania State University University Park, PA	University of Wisconsin Madison, WI
University of Illinois Urbana, IL	Montana State University Bozeman, MT	University of Puerto Rico Mayaguez, PR	University of Wyoming Laramie, WY



1890 Land Grant Colleges & Universities

Source: Overview of Small Farm Programs at the Land Grant Colleges and Universities
Map generated by: Natural Resources Inventory Division, USDA - NRCS, July 1996, Map ID: DLM 1670

1890 LAND GRANT COLLEGES & UNIVERSITIES

Alabama A&M University
Normal, AL

Tuskegee University
Tuskegee, AL

University of Arkansas
Pine Bluff, AR

Delaware State University
Dover, DE

Florida A&M University
Tallahassee, FL

Fort Valley State University
Fort Valley, GA

Kentucky State University
Frankfort, KY

Southern University and A&M College
Baton Rouge, LA

University of Maryland- Eastern Shore
Princess Anne, MD

Alcorn State University
Lorman, MS

Lincoln University
Jefferson City, MO

North Carolina A&T State University
Greensboro, NC

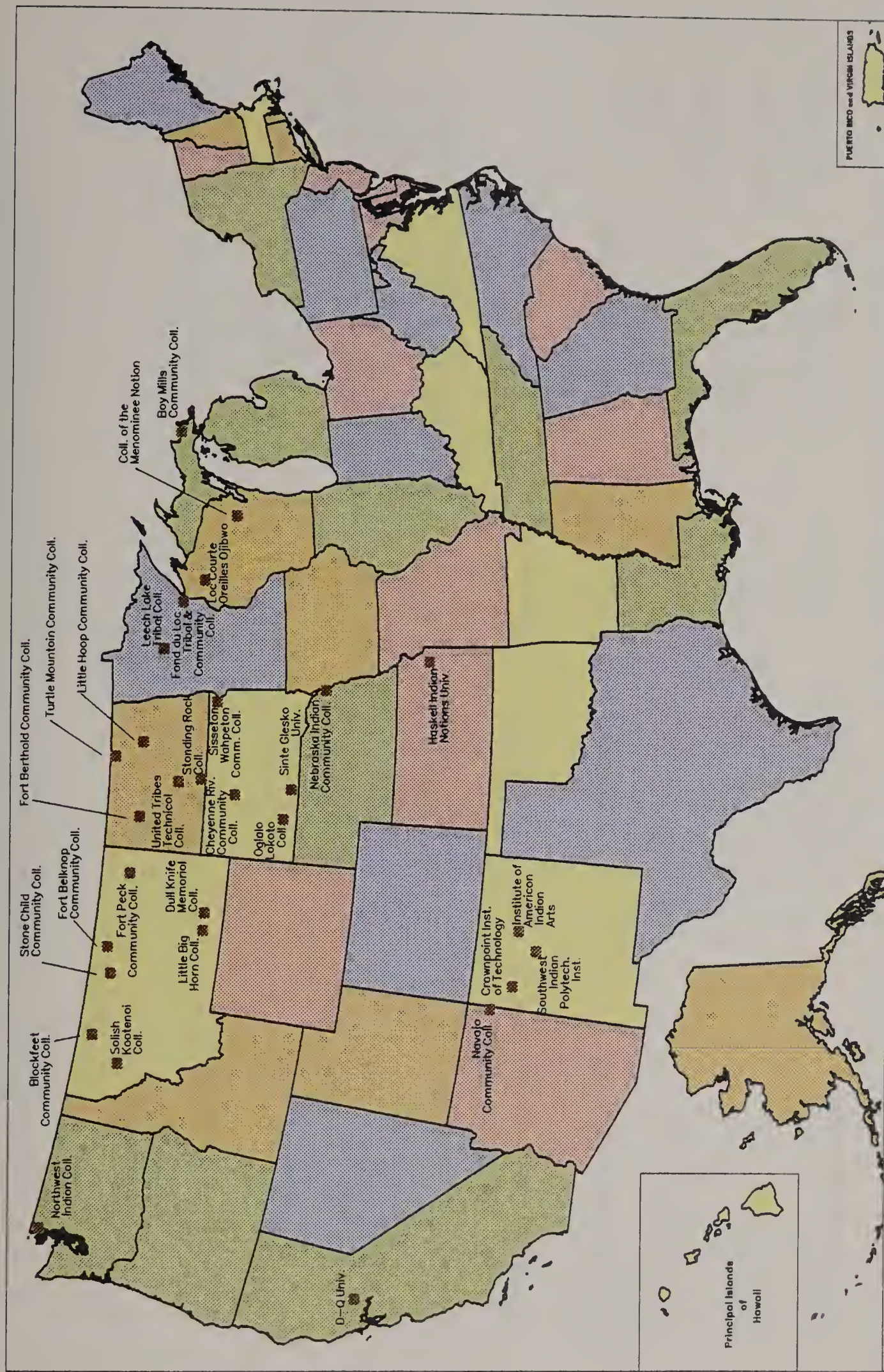
Langston University
Langston, OK

South Carolina State University
Orangeburg, SC

Tennessee State University
Nashville, TN

Prairie View A&M University
College Station, TX

Virginia State University
Petersburg, VA

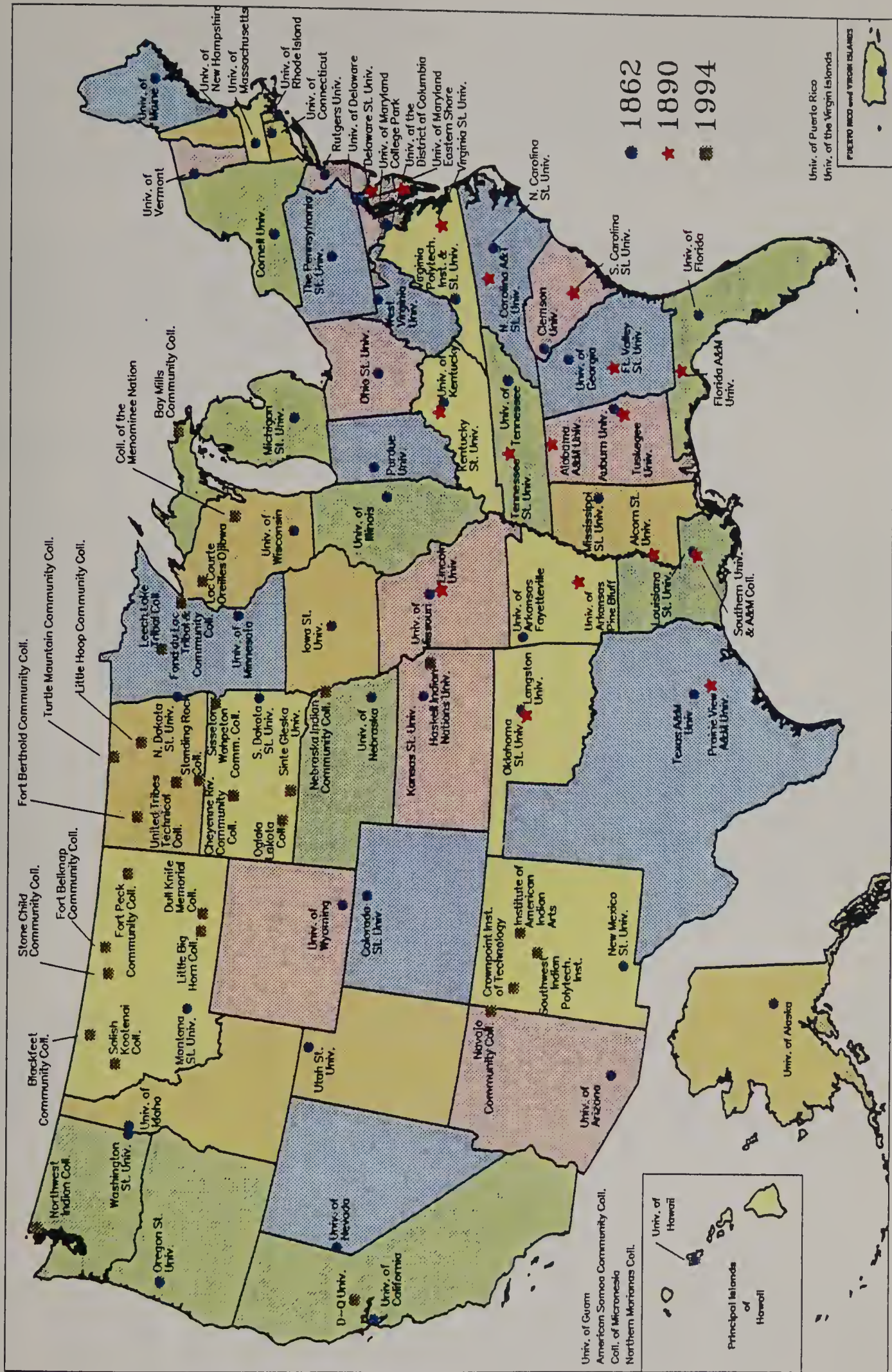


1994 Land Grant Colleges & Universities

Source: Overview of Small Farm Programs at the Land Grant Colleges and Universities
Map generated by: Natural Resources Inventory Division, USDA-NRCS, July 1996, Map ID: DLM 1671

1994 LAND GRANT COLLEGES & UNIVERSITIES

Navajo Community College Tsaile, AZ	Little Big Horn College Crow Agency, MT	Sinte Gleska University Rosebud, SD
D--Q University Davis, CA	Salish Kootenai College Pablo, MT	Sisseton Wahpeton Community College Sisseton, SD
Haskell Indian Nations University Lawrence, KS	Stone Child Community College Box Elder, MT	Little Hoop Community College Fort Totten, ND
Bay Mills Community College Brimely, MI	Nebraska Indian Community College Winnebago, NE	Standing Rock College Fort Yates, ND
Fond du Lac Tribal and Community College, Cloquet, MN	Crownpoint Institute of Technology Crownpoint, NM	Turtle Mountain Community College Belcourt, ND
Leech Lake Tribal College Cass Lake, MN	Institute of American Indian Arts Sante Fe, NM	United Tribes Technical College Bismarck, ND
Blackfeet Community College Browning, MT	Southwest Indian Polytechnic Institute Albuquerque, NM	Northwest Indian College Bellingham, WA
Dull Knife Memorial College Lame Deer, MT	Fort Berthold Community College New Town, ND	Lac Courte Oreilles Ojibwa Community College Hayward, WI
Fort Belknap Community College Harlem, MT	Cheyenne River Community College Eagle Butt, SD	College of the Menominee Nation Keshena, WI
Fort Peck Community College Poplar, MT	Oglala Lakota College Kyle, SD	



Land Grant Colleges & Universities

Source: Overview of Small Farm Programs at the Land Grant Colleges and Universities
Map generated by the Natural Resources Inventory Division, USDA-NRCS, July 1996, Map ID: DLM1653

Land-Grant Colleges and Universities (1862, 1890 and 1994)

Alabama A&M University Normal, AL	University of Florida Gainesville, FL	University of Maryland Eastern Shore, Princess Anne, MD	University of Nebraska Lincoln, NE	Turtle Mountain Community College Belcourt, ND	Tennessee State University Nashville, TN
Auburn University Auburn, AL	Fort Valley State College Fort Valley, GA	University of Massachusetts Amherst, MA	Nebraska Indian Community College Winnebago, NE	United Tribes Technical College Bismarck, ND	University of Tennessee Knoxville, TN
Tuskegee University Tuskegee, AL	University of Georgia Athens, GA	Michigan State University East Lansing, MI	University of Nevada Reno, NV	Northern Marianas College Saipan, CM	Prairie View A&M University Prairie View, TX
University of Alaska Fairbanks, AK	University of Guam Mangilao, GU	College of Micronesia Kolonia, Pohnpei	University of New Hampshire Durham, NH	Ohio State University Columbus, OH	Texas A&M University College Station, TX
American Samoa Community College Pago Pago	University of Hawaii Honolulu, HI	University of Minnesota St. Paul, MN	Rutgers University New Brunswick , NJ	Langston University Langston, OK	Utah State University Logan, UT
University of Arizona Tucson, AZ	University of Idaho Moscow, ID	Mississippi State University Mississippi State, MS	New Mexico State University Las Cruces, NM	Oklahoma State University Stillwater, OK	University of Vermont Burlington, VT
Navajo Community College Tsaile, AZ	University of Illinois Urbana, IL	Alcorn State University Lorman, MS	Southwest Indian Polytechnic Institute, Albuquerque, NM	Oregon State University Corvallis, OR	University of the Virgin Islands St. Croix, VI
University of Arkansas Fayetteville, AR	Purdue University West Lafayette, IN	Lincoln University Jefferson City, MO	Institute of American Indian Arts Sante Fe, NM	Pennsylvania State University University Park, PA	Virginia Polytechnic Institute and State University Blacksburg, VA
University of Arkansas Pine Bluff, AR	Iowa State University Ames, IA	University of Missouri Columbia, MO	Crownpoint Institute of Technology Crownpoint, NM	University of Puerto Rico Mayaguez, PR	Virginia State University Petersburg, VA
University of California Oakland, CA	Kansas State University Manhattan, KS	Montana State University Bozeman, MT	Cornell University Ithaca, NY	University of Rhode Island Kingston, RI	Washington State University Pullman, WA
D--Q University Davis, CA	Haskell Indian Nations University, Lawrence, KS	Blackfeet Community College Browning, MT	North Carolina A&T State University, Greensboro, NC	Clemson University Clemson, SC	Northwest Indian College Bellingham, WA
Colorado State University Fort Collins, CO	Kentucky State University Frankfort, KY	Dull Knife Memorial College Lame Deer, MT	North Carolina State University Raleigh, NC	South Carolina State University Orangeburg, SC	West Virginia University Morgantown, WV
University of Connecticut Storrs, CT	University of Kentucky Lexington, KY	Fort Belknap Community College, Harlem, MT	North Carolina State University Fargo, ND	South Dakota State University Brookings, SD	University of Wisconsin Madison, WI
Delaware State University Dover, DE	Louisiana State University Baton Rouge, LA	Fort Peck Community College Poplar, MT	North Dakota State University Fargo, ND	Cheyenne River Community College Eagle Butt, SD	College of the Menominee Nation Keshena, WI
University of Delaware Newark, DE	Southern University and A&M College Baton Rouge, LA	Little Big Horn College Crow Agency, MT	Fort Berthold Community College New Town, ND	Oglala Lakota College Kyle, SD	Lac Courte Oreilles Ojibwa Community College Hayward, WI
University of the District of Columbia Washington, DC	University of Maine Orono, ME	Salish Kootenai College Pablo, MT	Little Hoop Community College Fort Totten, ND	Sinte Gleska University Rosebud, SD	University of Wyoming Laramie, WY
Florida A&M University Tallahassee, FL	University of Maryland College Park, MD	Stone Child Community College Box Elder, MT	Standing Rock College Fort Yates, ND	Sisseton Wahpeton Community College Sisseton, SD	

MAPS OF U.S. FARMS BY VALUE OF SALES

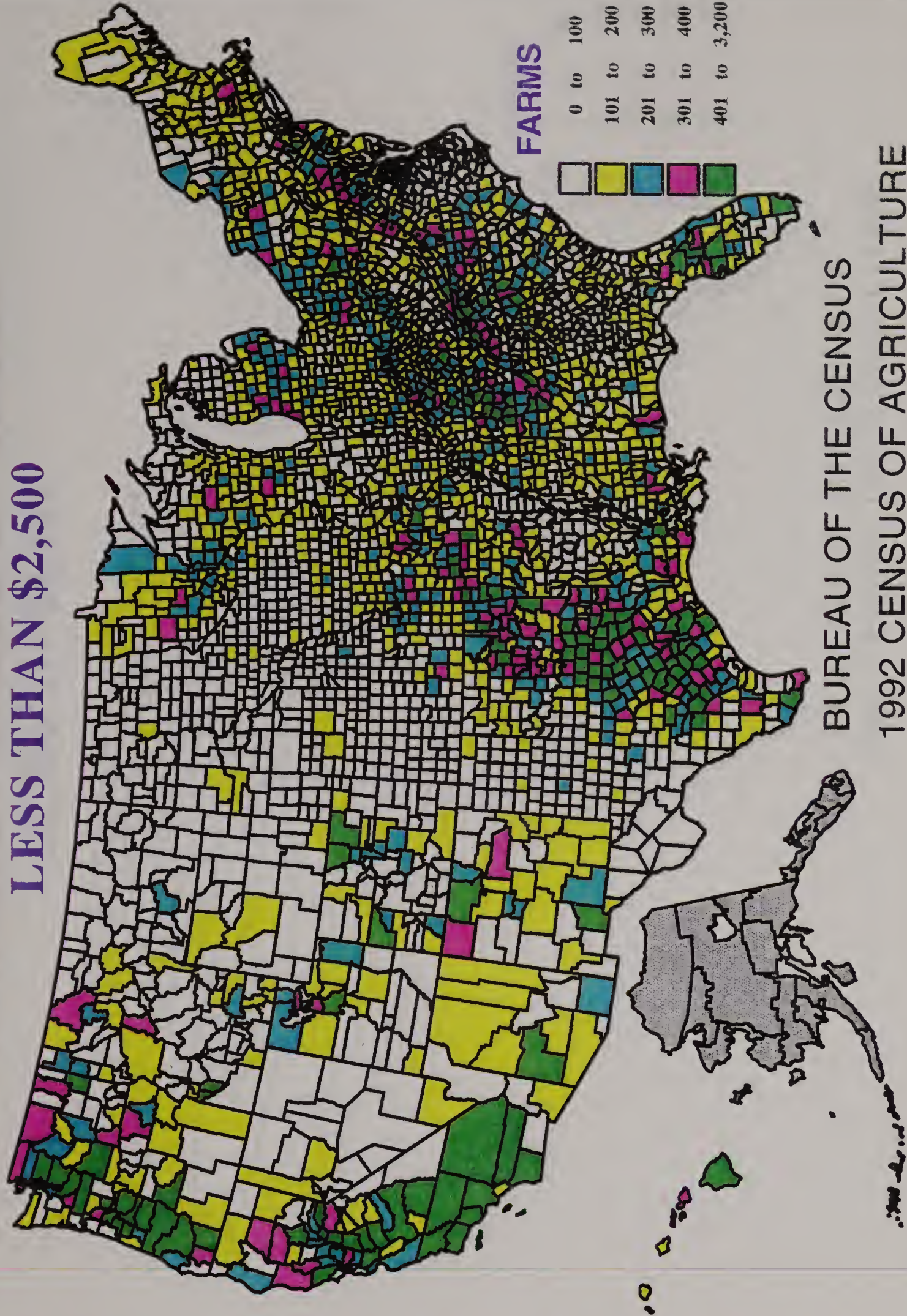
The U. S. Census Bureau has produced seven maps depicting farms by value of sales in all the counties throughout the United States. The diagrams, based on data from the latest (1992) Census, depict the nationwide distribution of farms with sales' values ranging from less than \$2,500 to \$100,000 or more.

It is interesting to note the distribution of farms by value of sales in various geographic locations. States such as West Virginia and Kentucky tend to have many farms with value of sales less than \$9,999. In contrast, farms of larger values tend to be found in the Midwestern states, parts of California, Florida, and in a few other states.

These maps are attached.

SOURCE: U. S. Census Bureau

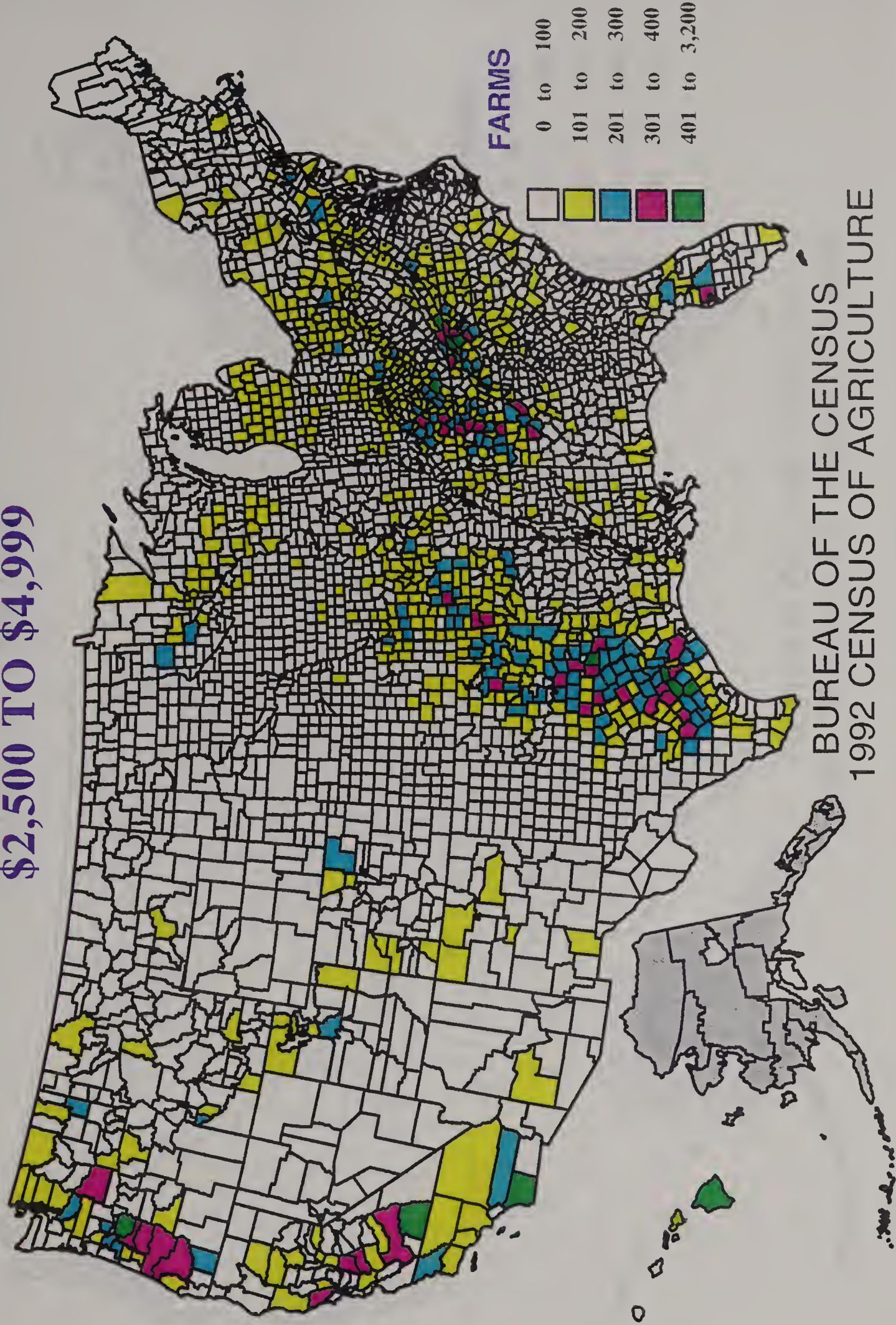
FARMS BY VALUE OF SALES LESS THAN \$2,500



BUREAU OF THE CENSUS
1992 CENSUS OF AGRICULTURE

FARMS BY VALUE OF SALES

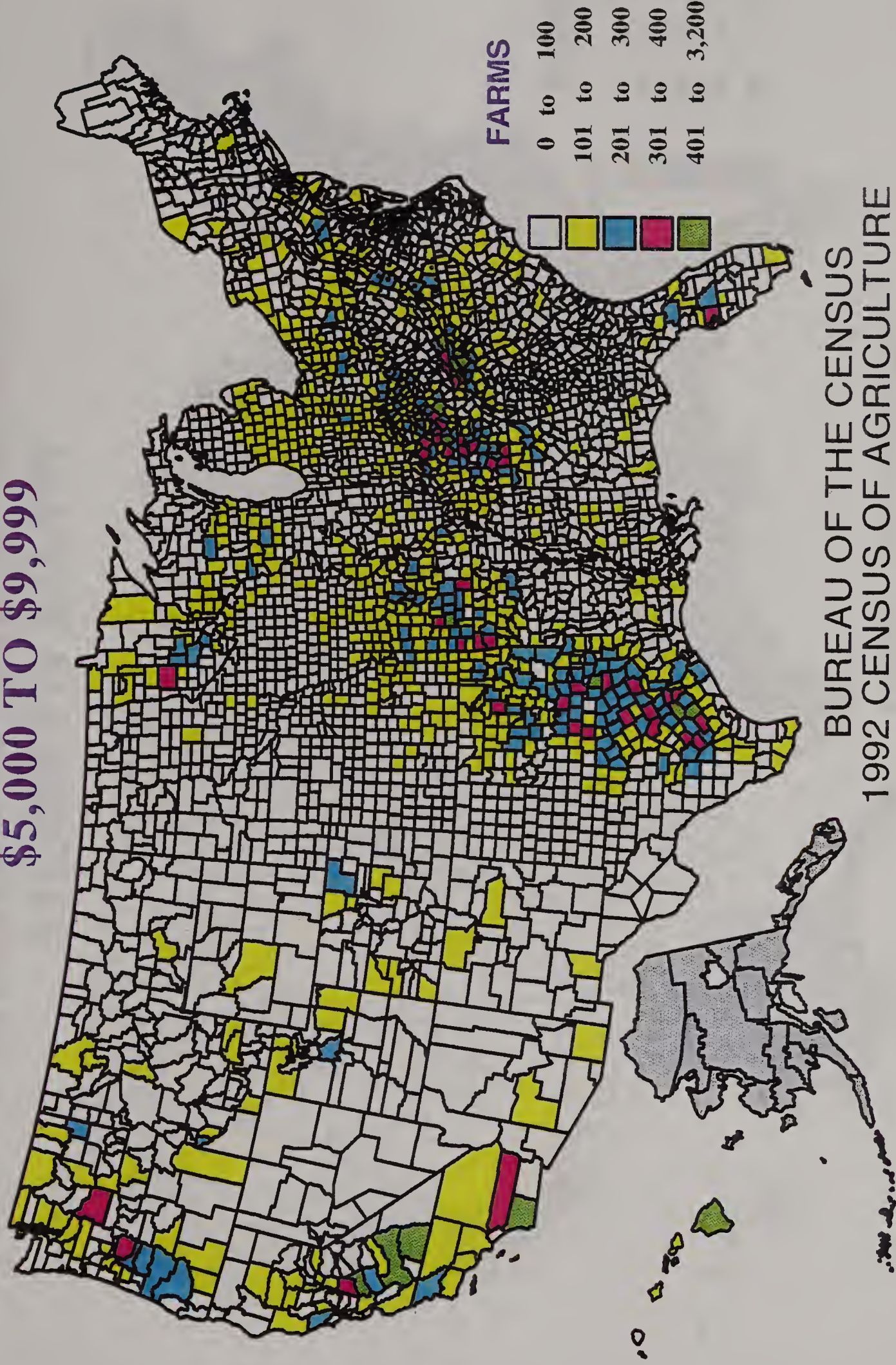
\$2,500 TO \$4,999



BUREAU OF THE CENSUS
1992 CENSUS OF AGRICULTURE

FARMS BY VALUE OF SALES

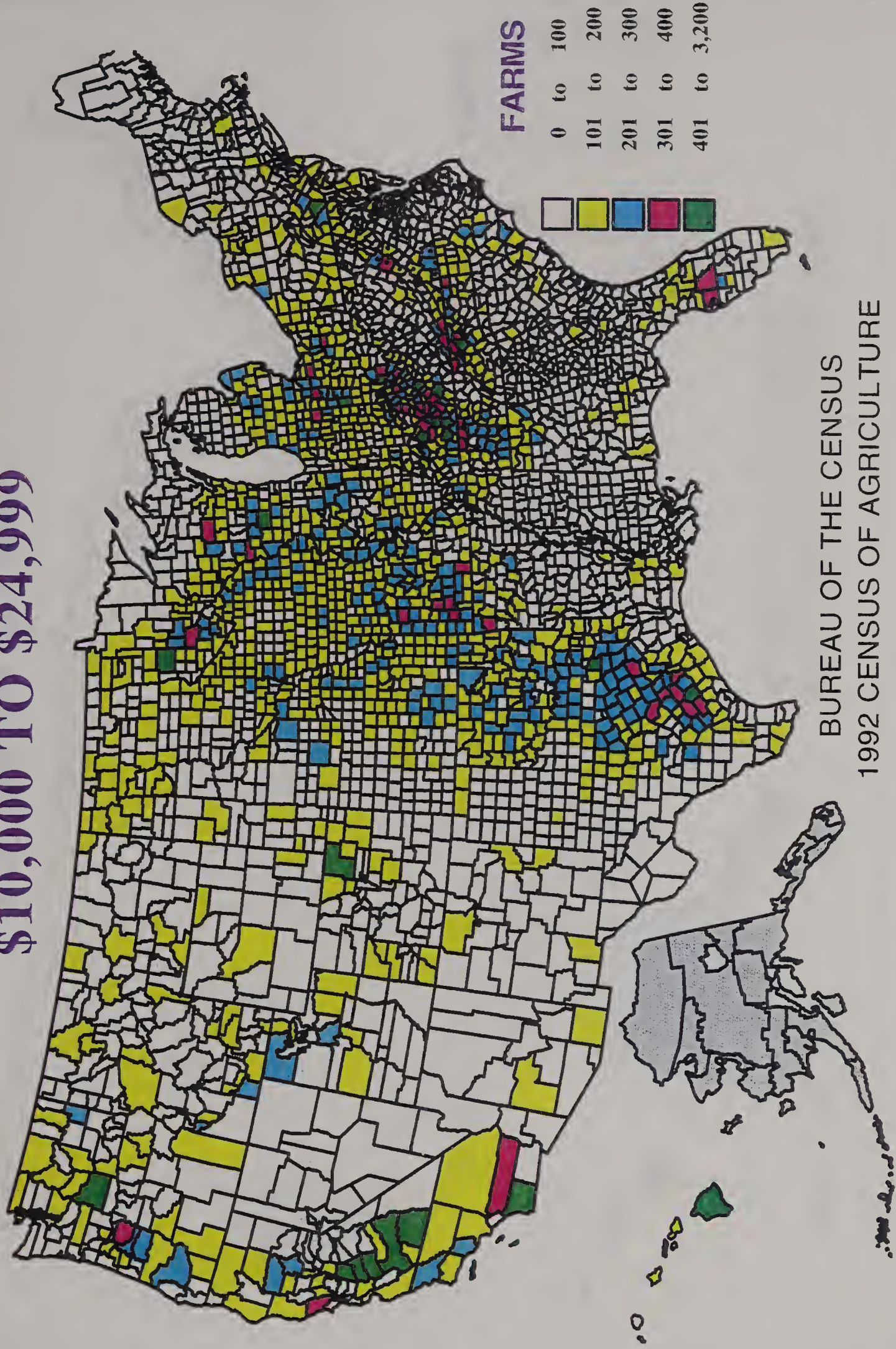
\$5,000 TO \$9,999



BUREAU OF THE CENSUS
1992 CENSUS OF AGRICULTURE

FARMS BY VALUE OF SALES

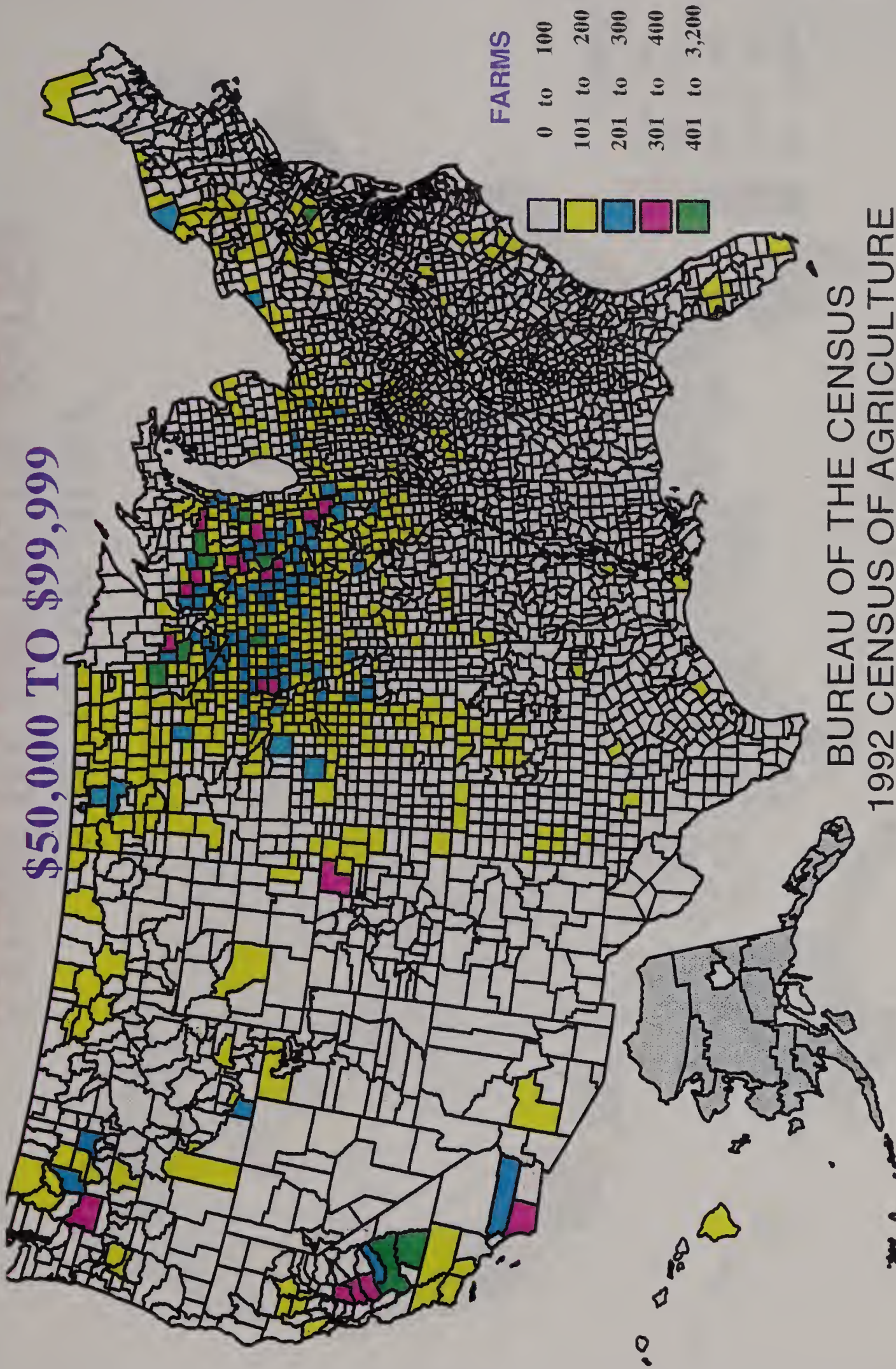
\$10,000 TO \$24,999



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1992 CENSUS OF AGRICULTURE

FARMS BY VALUE OF SALES

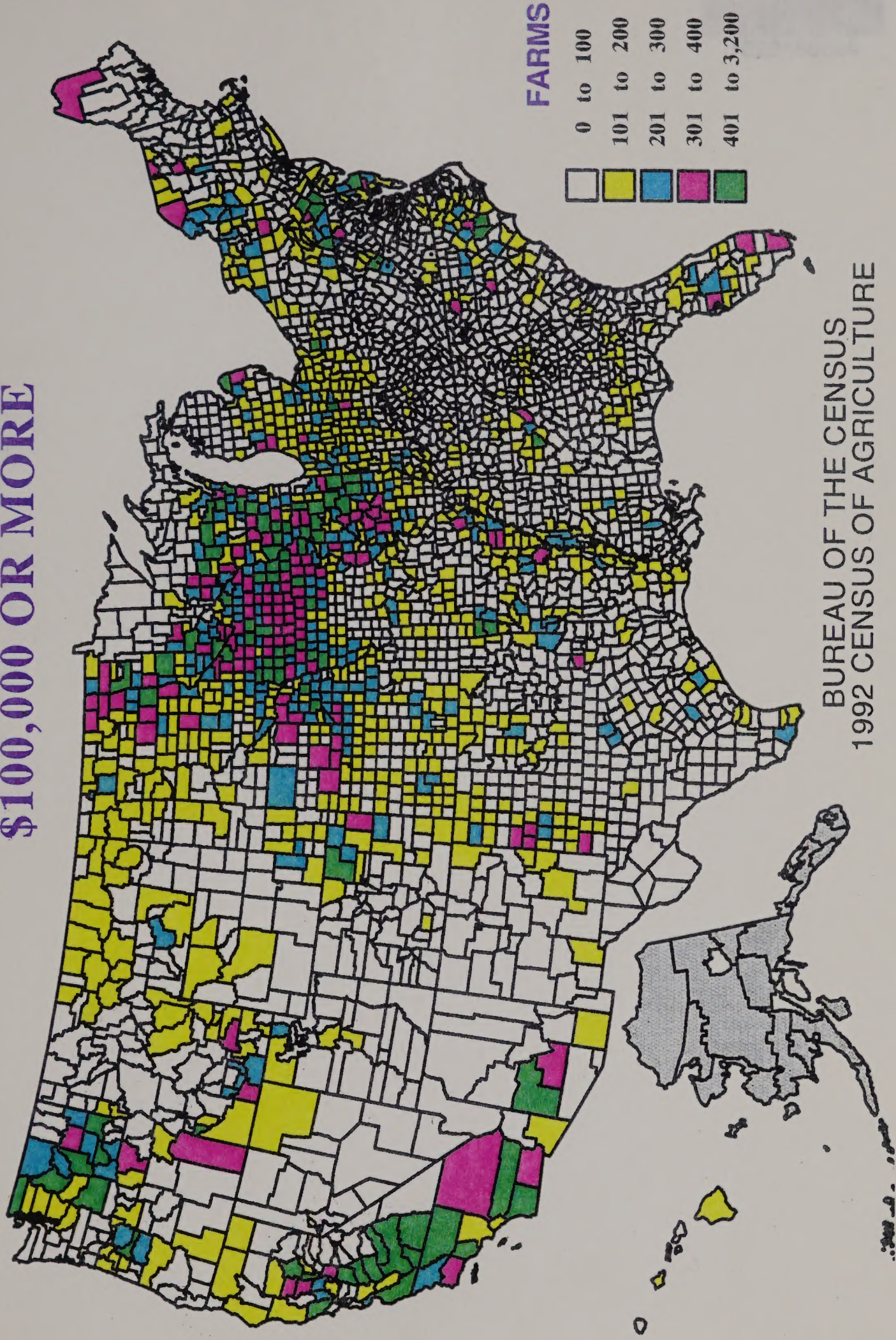
\$50,000 TO \$99,999



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FARMS BY VALUE OF SALES

\$100,000 OR MORE



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